# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K	

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 7, 2017

# **Horizon Pharma Public Limited Company**

(Exact name of registrant as specified in its charter)

Ireland (State or other jurisdiction of incorporation) 001-35238 (Commission File No.) Not Applicable (IRS Employer Identification No.)

Connaught House, 1st Floor, 1 Burlington Road, Dublin 4, D04 C5Y6, Ireland (Address of principal executive offices)

Registrant's telephone number, including area code: 011-353-1-772-2100

	ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
	cate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the articles Exchange Act of 1934.
Eme	rging growth company □
	emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or sed financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

# Item 2.02 Results of Operations and Financial Condition.

On August 7, 2017, Horizon Pharma plc issued a press release announcing its financial results for the second quarter ended June 30, 2017. A copy of this press release is attached hereto as Exhibit 99.1.

The information in this Item 2.02 and the exhibit hereto are being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Press Release of Horizon Pharma plc, dated August 7, 2017.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 7, 2017

### HORIZON PHARMA PUBLIC LIMITED COMPANY

By: /s/ Paul W. Hoelscher

Paul W. Hoelscher Executive Vice President and Chief Financial Officer



# Horizon Pharma plc Announces Second-Quarter and Year-to-Date 2017 Results and Increases Full-Year 2017 Net Sales and Adjusted EBITDA Guidance

- Second-Quarter 2017 Net Sales of \$289.5 Million; Up 12 Percent, Above Expectations —
- Second-Quarter 2017 Net Loss of \$209.5 Million; Adjusted EBITDA of \$127.0 Million, Above Expectations
  - Second-Quarter 2017 GAAP Operating Cash Flow of \$47.9 Million; Non-GAAP Operating Cash Flow of \$86.4 Million —
- Second-Quarter 2017 Net Sales of Rare Disease Medicines Increased 70 Percent
  - Completed Acquisition of River Vision Development Corp., Adding Late-Stage Development Biologic Teprotumumab —
- Completed Sale of EMEA Marketing Rights for PROCYSBI® and QUINSAIRTM—
- Increasing Full-Year 2017 Net Sales Guidance Range to \$1.010 Billion to \$1.045 Billion; Increasing Full-Year 2017 Adjusted EBITDA Guidance Range to \$340 Million to \$375 Million —

**DUBLIN, IRELAND** – Aug. 7, 2017 – Horizon Pharma plc (NASDAQ: HZNP), a biopharmaceutical company focused on improving patients' lives by identifying, developing, acquiring and commercializing differentiated and accessible medicines that address unmet medical needs, announced its second-quarter and year-to-date 2017 financial results today and increased its full-year 2017 net sales and adjusted EBITDA guidance.

"Our rare disease medicines generated another quarter of strong performance, increasing 70 percent versus a year ago," said Timothy P. Walbert, chairman, president and chief executive officer, Horizon Pharma plc. "As a result of strong second-quarter performance across our business units, we are raising our full-year sales and adjusted EBITDA guidance."

Mr. Walbert added, "We also made multiple advancements during the quarter, positioning Horizon Pharma as a sustainable biopharmaceutical company focused on rare disease medicines, including the addition of teprotumumab, a biologic in late-stage development for thyroid eye disease, a rare eye disease, which represents an important step in building our development pipeline to drive long-term growth."



#### Financial Highlights

			%			%
(in millions except for per share amounts and percentages)	Q2 17	Q2 16	Change	YTD 17	YTD 16	Change
Net sales	\$ 289.5	\$257.4	12	\$ 510.4	\$462.1	10
Net (loss) income	(209.5)	15.0	NM	(300.1)	(30.4)	886
Non-GAAP net income	68.3	91.3	(25)	103.3	132.6	(22)
Adjusted EBITDA	127.0	121.1	5	178.9	193.1	(7)
Net (loss) earnings per share - diluted	(1.29)	0.09	NM	(1.85)	(0.19)	874
Non-GAAP earnings per share - diluted	0.41	0.56	(27)	0.63	0.81	(22)

#### Company Highlights

- Second-quarter net sales were \$289.5 million, an increase of 12 percent compared to the second quarter of 2016, driven by continued strong growth
  from the Company's orphan and rheumatology business units.
- Second-quarter net sales of Horizon Pharma's medicines for rare diseases, which include RAVICTI®, PROCYSBI®, KRYSTEXXA®, ACTIMMUNE®, BUPHENYL® and QUINSAIR™, increased 70 percent compared to the second quarter of 2016. Net sales of the Company's rare disease medicines represented 55 percent of total net sales compared to 36 percent in the second quarter of 2016.
- The Company completed the acquisition of River Vision and its biologic, teprotumumab, on May 8, 2017. Teprotumumab is in late-stage development to treat thyroid eye disease (TED), a rare, debilitating and painful condition with no FDA-approved therapy. With a significant unmet treatment need for TED, the Company anticipates a potential peak annual net sales opportunity for teprotumumab, if approved, of more than \$250 million in the United States. The acquisition marks an important first step toward assembling a portfolio of development-stage, rare disease medicines.
- The Company completed the sale of the marketing rights for PROCYSBI and QUINSAIR in the Europe, the Middle East and Africa (EMEA) regions to Chiesi Farmaceutici S.p.A. on June 23, 2017.
- Health Canada approved PROCYSBI for use in Canada on June 19, 2017. PROCYSBI is the only cystine-depleting agent approved in Canada for the treatment of nephropathic cystinosis and is expected to launch by the end of the year.



- Four new KRYSTEXXA data analyses were presented at the 2017 Annual European Congress of Rheumatology (EULAR) in evaluating the use of KRYSTEXXA in patients with refractory chronic gout. A new study underscoring the burden of gout on patients and the healthcare system was also presented at EULAR. The study findings showed that U.S. gout-related hospitalizations have increased 410 percent since 1993, and that hospitalizations in patients with gout resulted in costs in 2014 of more than \$42.6 billion. These presentations support the Company's continued efforts to address the lack of awareness and understanding regarding refractory chronic gout and the benefits of KRYSTEXXA.
- The Company received approval from the U.S. Food and Drug Administration (FDA) for a supplemental New Drug Application (sNDA) for RAVICTI on April 28, 2017. The sNDA expands the age range for chronic management of urea cycle disorders (UCDs) in patients to two months of age and older, from the previous age range of two years of age and older.
- Two intellectual property-related developments of note occurred during the second quarter. In May, the U.S. District Court for the District of New Jersey upheld the validity of a patent covering PENNSAID® 2% that expires in 2027. In June, the U.S. District Court for the District of New Jersey upheld the validity of two Horizon Pharma patents covering VIMOVO® that expire in 2022 and 2023. Both medicines have numerous Orange Booklisted patents that extend out to 2030 and beyond.

#### Second-Quarter and Year-to-Date 2017 Business Unit Net Sales Results

			%			%
(in millions except for percentages)	Q2 17	Q2 16	Change	YTD 17	YTD 16	Change
Orphan	\$120.4	\$ 73.5	64	\$232.9	\$139.8	67
RAVICTI®	47.2	39.4	20	91.1	76.4	19
PROCYSBI®(1)(2)	36.7	_	NM	71.0	_	NM
ACTIMMUNE®	28.8	30.0	(4)	55.0	55.6	(1)
BUPHENYL®	6.3	4.1	54	12.6	7.8	61
QUINSAIRTM(1)(2)	1.4	_	NM	3.2	_	NM
Rheumatology	51.7	33.2	56	94.5	60.6	56
KRYSTEXXA®	38.3	19.9	93	69.9	36.0	94
RAYOS®	11.6	12.1	(4)	21.9	22.7	(3)
LODOTRA®	1.8	1.2	51	2.7	1.9	41
Primary Care	117.4	150.7	(22)	183.0	261.7	(30)
PENNSAID® 2%	51.2	72.7	(30)	92.8	127.6	(27)
DUEXIS®	43.6	45.5	(4)	61.3	75.2	(18)
VIMOVO®	21.1	31.4	(33)	26.0	56.9	(54)
MIGERGOT®	1.5	1.1	26	2.9	2.0	40
Total net sales	<u>\$289.5</u>	<u>\$257.4</u>	12	<u>\$510.4</u>	<u>\$462.1</u>	10

- (1) PROCYSBI and QUINSAIR were acquired on Oct. 25, 2016. Q2 16 pre-acquisition net sales of PROCYSBI and QUINSAIR were \$31.4 million and \$0.7 million respectively.
- (2) On June 23, 2017, Horizon Pharma completed the divestiture of a European subsidiary that owns the marketing rights to PROCSYBI and QUINSAIR in Europe, the Middle East and Africa to Chiesi Farmaceutici S.p.A. Horizon Pharma retains marketing rights for the two medicines in the U.S., Canada, Latin America and Asia.



Orphan Business Unit: Second-quarter net sales for the orphan business unit increased 64 percent compared to the second quarter of 2016. Driving the
results were strong net sales performance of RAVICTI and PROCYSBI.

RAVICTI net sales in the second quarter of 2017 were \$47.2 million, an increase of 20 percent compared to the second quarter of 2016, driven by continued conversion from older-generation nitrogen-scavenger therapies, as well as the addition of treatment-naïve patients, in part resulting from the FDA approval of the sNDA for RAVICTI on April 28, 2017. The Company continues to expect RAVICTI to be launched in Europe in the second half of 2017 in partnership with Swedish Orphan Biovitrum AB (SOBI).

PROCYSBI net sales in the second quarter of 2017 were \$36.7 million, an increase of 17 percent compared to pre-acquisition net sales of \$31.4 million in the second quarter of 2016, driven by demand from both patients converting from older-generation therapy as well as from treatment-naïve patients. The differentiated profile of PROCYSBI was highlighted in July at the Cystinosis Research Network 2017 Family Conference in a presentation that demonstrated that patients receiving PROCYSBI had a 26 percent reduction in a metabolite associated with halitosis (i.e., bad breath) compared to those receiving immediate-release cysteamine. This is an important consideration for people living with cystinosis.

ACTIMMUNE net sales in the second quarter of 2017 were \$28.8 million, a decrease of 4 percent versus the second quarter of 2016 and an increase of 10 percent sequentially from the first quarter of 2017. This increase was in part due to the Company's evolved strategy to establish the role of ACTIMMUNE in a broader range of chronic granulomatous disease patients.

The investigator-initiated Fox Chase Cancer Center Phase 1 dose-escalation trial, which is evaluating ACTIMMUNE as part of a combination therapy in solid tumors for certain cancers, continues to advance. In addition, a National Cancer Institute Phase 2 study evaluating a different cancer combination therapy using ACTIMMUNE remains on track to begin later in 2017. A third cancer combination study is also underway with the Moffitt Cancer Center and Research Institute evaluating ACTIMMUNE and other cancer therapies in certain advanced breast cancer patients.

The second-quarter acquisition of teprotumumab expands and diversifies the Company's rare disease medicine pipeline. The recently completed Phase 2 clinical trial of teprotumumab demonstrated unprecedented clinical efficacy in the treatment of TED. The results of the multicenter, double-blind, randomized placebo-controlled trial, which lasted 24 weeks and involved 88 patients, were published in *The New England Journal of Medicine* in May. In the intention-to-treat population, 29 of 42 patients who received teprotumumab (69 percent), as compared with 9 of 45 patients who received placebo (20 percent), had a response at week 24 (p<0.001). The primary end point was the response in the study eye; this response was defined as a reduction of 2 points or more in the Clinical Activity Score (scores range from 0 to 7, with a score of  $\Box$ 3 indicating active thyroid eye disease) and a reduction of 2 mm or more in proptosis at week 24. The Company remains on track to begin the confirmatory Phase 3 trial by year end.



- Rheumatology Business Unit: Second-quarter net sales for the rheumatology business unit were \$51.7 million, an increase of 56 percent compared to the second quarter of 2016, driven by KRYSTEXXA. KRYSTEXXA net sales in the second quarter of 2017 were \$38.3 million, an increase of 93 percent compared to the second quarter of 2016, driven in part by continued strong year-over-year vial demand.
  - The Company announced during the second quarter that, based on the continued increase in uptake of KRYSTEXXA and the clear unmet need for thousands of refractory chronic gout sufferers, the Company is significantly increasing its commercial infrastructure and investment in the medicine. This is in support of the Company's expectation for annual peak net sales for KRYSTEXXA of more than \$400 million versus the previous estimate of more than \$250 million. During the second quarter, the Company began its initiative to expand its rheumatology business unit's commercial organization to nearly 200 employees from more than 100, with the objective of reaching more physicians and increasing awareness of refractory chronic gout among physicians and patients. The expansion is expected to be complete by the end of the year.
- Primary Care Business Unit: Total second-quarter net sales for the primary care business unit were \$117.4 million, a decrease of 22 percent compared to the second quarter of 2016, due to the implementation of the new contracting model with pharmacy benefit managers. Second-quarter 2017 net sales improved sequentially over first-quarter 2017 net sales as a result of higher average net realized price (ANRP) and improved prescription demand.

#### Second-Quarter 2017 Financial Results

Note: For additional detail and reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures, please refer to the tables at the end of this release.

- Gross Profit: Under U.S. GAAP in the second quarter of 2017, the gross profit ratio was 55.0 percent compared to 68.5 percent in the second quarter of 2016. The non-GAAP gross profit ratio in the second quarter of 2017 was 90.6 percent compared to 92.0 percent in the second quarter of 2016.
- Operating Expenses: On a GAAP basis in the second quarter of 2017, total operating expenses, which included \$148.6 million related to the River Vision acquisition, were 119.2 percent of net sales. Non-GAAP total operating expenses in the second quarter of 2017 were 46.7 percent of net sales. Research and development (R&D) expenses were 56.3 percent of net sales; and selling, general and administrative (SG&A) expenses were 62.8 percent of net sales. Non-GAAP R&D expenses were 4.4 percent of net sales, and non-GAAP SG&A expenses were 42.3 percent of net sales.
- Income Tax Rate: The income tax rate in the second quarter of 2017 on a GAAP basis was 0.8 percent and on a non-GAAP basis was 32.2 percent.
- Net (Loss) Income: On a GAAP basis in the second quarter of 2017, net loss was \$209.5 million. Non-GAAP net income was \$68.3 million for the second quarter.



- Adjusted EBITDA: Adjusted EBITDA in the second quarter of 2017 was \$127.0 million.
- Earnings (Loss) per Share: On a GAAP basis in the second quarter of 2017, diluted loss per share was \$1.29, compared with diluted earnings per share of \$0.09 in the second quarter of 2016. Non-GAAP diluted earnings per share in the second quarter of 2017 and 2016 were \$0.41 and \$0.56, respectively. Weighted average shares outstanding used for calculating GAAP diluted loss per share and non-GAAP diluted earnings per share in the second quarter of 2017 were 162.9 million and 165.0 million, respectively.

#### Cash Flow Statement and Balance Sheet Highlights

- On a GAAP basis in the second quarter of 2017, operating cash flow was \$47.9 million. Non-GAAP operating cash flow was \$86.4 million in the second quarter of 2017.
- The Company had cash and cash equivalents of \$554.3 million as of June 30, 2017.
- Total principal amount of debt outstanding as of June 30, 2017, was \$2.023 billion, which was composed of \$848 million in senior secured term loans due 2024; \$475 million senior notes due 2023; \$300 million senior notes due 2024; and \$400 million exchangeable senior notes due 2022. As of June 30, 2017, net debt was \$1.469 billion.

#### Full-Year 2017 Guidance

The Company increased its full-year 2017 net sales guidance range to \$1.010 billion to \$1.045 billion from \$985 million to \$1.020 billion and increased its full-year 2017 adjusted EBITDA guidance to \$340 million to \$375 million from \$315 million to \$350 million.

#### Conference Call

At 8 a.m. EST / 1 p.m. IST today, the Company will host a live conference call and webcast to review its financial and operating results and provide a general business update.

U.S. Dial-In Number: +1 888.338.8373

International Dial-In Number: +1 973.872.3000

Passcode: 45942068

The live webcast and a replay may be accessed at <a href="http://ir.horizon-pharma.com">http://ir.horizon-pharma.com</a>. Please connect to the Company's website at least 15 minutes prior to the live webcast to ensure adequate time for any software download that may be needed to access the webcast.



A replay of the conference call will be available approximately two hours after the call and accessible through one of the following telephone numbers, using the passcode below:

Replay U.S. Dial-In Number: +1 855.859.2056 Replay International Dial-In Number: +1 404.537.3406

Passcode: 45942068

#### About Horizon Pharma plc

Horizon Pharma plc is a biopharmaceutical company focused on improving patients' lives by identifying, developing, acquiring and commercializing differentiated and accessible medicines that address unmet medical needs. The Company markets 11 medicines through its orphan, rheumatology and primary care business units. For more information, please visit <a href="https://www.horizonpharma.com">www.horizonpharma.com</a>. Follow <a href="https://www.horizonpharma.com">@HZNPplc</a> on Twitter or view careers on our <a href="https://www.horizonpharma.com">LinkedIn</a> page.

#### Note Regarding Use of Non-GAAP Financial Measures

EBITDA, or earnings before interest, taxes, depreciation and amortization, and adjusted EBITDA are used and provided by Horizon Pharma as non-GAAP financial measures. Horizon Pharma provides certain other financial measures such as non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP gross profit and gross profit ratio, non-GAAP operating expenses, non-GAAP tax rate and non-GAAP operating cash flow, each of which include adjustments to GAAP figures. These non-GAAP measures are intended to provide additional information on Horizon Pharma's performance, operations, expenses, profitability and cash flows. Adjustments to Horizon Pharma's GAAP figures as well as EBITDA exclude acquisition-related expenses, charges related to the discontinuation of ACTIMMUNE development for Friedreich's ataxia, gain from divestiture, an upfront fee for a license of a patent, a litigation settlement, loss on debt extinguishment, loss on sale of long-term investments, costs of debt refinancing, drug manufacturing harmonization costs, as well as non-cash items such as share-based compensation, depreciation and amortization, royalty accretion, non-cash interest expense, intangible and other non-current asset impairment charges, and other non-cash adjustments. Certain other special items or substantive events may also be included in the non-GAAP adjustments periodically when their magnitude is significant within the periods incurred. Horizon maintains an established non-GAAP cost policy that guides the determination of what costs will be excluded in non-GAAP measures. Horizon Pharma believes that these non-GAAP financial measures, when considered together with the GAAP figures, can enhance an overall understanding of Horizon Pharma's financial and operating performance. The non-GAAP financial measures are included with the intent of providing investors with a more complete understanding of the Company's historical and expected 2017 financial results and trends and to facilitate comparisons between periods and with respect to projected information. In addition, these non-GAAP financial measures are among the indicators Horizon Pharma's management uses for planning and forecasting purposes and measuring the Company's performance. For example, adjusted EBITDA is used by Horizon Pharma as one measure of management performance under certain incentive compensation arrangements. These non-GAAP financial measures should be considered in addition to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The non-GAAP financial measures used by the Company may be calculated differently from, and therefore may not be comparable to, non-GAAP financial measures used by other companies. Horizon Pharma has not provided a reconciliation of its full-year 2017 adjusted EBITDA outlook to an expected net income (loss) outlook because certain items such as acquisition-related expenses and share-based compensation that are a component of net income (loss) cannot be reasonably projected due to the significant impact of changes in Horizon Pharma's stock price, the variability associated with the size or timing of acquisitions and other factors. These components of net income (loss) could significantly impact Horizon Pharma's actual net income (loss).



#### Forward-Looking Statements

This press release contains forward-looking statements, including, but not limited to, statements related to Horizon Pharma's full-year 2017 net sales and adjusted EBITDA guidance, expected peak annual sales of KRYSEXXA and teprotumumab, expected financial performance in future periods, expected timing of clinical, regulatory and commercial events, including the planned Phase 3 clinical trial of teprotumumab and anticipated additional clinical trials of ACTIMMUNE in cancer indications, the potential benefits of Horizon Pharma's acquisition of River Vision, increases in R&D investment and KRYSTEXXA commercialization spending, the impact of Horizon Pharma's primary care business unit PBM contracting commercial model, the expected launch of RAVICTI in Europe and PROCYSBI in Canada, potential market opportunity for Horizon Pharma's medicines in approved and potential additional indications, potential growth of Horizon Pharma's medicines and business and other statements that are not historical facts. These forwardlooking statements are based on Horizon Pharma's current expectations and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks that Horizon Pharma's actual future financial and operating results may differ from its expectations or goals; Horizon Pharma's ability to grow net sales from existing products; the availability of coverage and adequate reimbursement and pricing from government and third-party payers and risks relating to Horizon Pharma's ability to successfully implement its business strategies; whether Horizon Pharma is able to realize expected benefits from arrangements with PBMs; risks related to acquisition integration and achieving projected benefits; risks associated with clinical development and regulatory approvals; risks in the ability to recruit, train and retain qualified personnel; competition, including potential generic competition; the ability to protect intellectual property and defend patents; regulatory obligations and oversight, including any changes in the legal and regulatory environment in which Horizon Pharma operates and those risks detailed from time-to-time under the caption "Risk Factors" and elsewhere in Horizon Pharma's filings and reports with the SEC. Horizon Pharma undertakes no duty or obligation to update any forward-looking statements contained in this presentation as a result of new information.

#### Contacts:

**Investors:** 

Tina Ventura Senior Vice President, Investor Relations investor-relations@horizonpharma.com

Ruth Venning
Executive Director,
Investor Relations
investor-relations@horizonpharma.com

U.S. Media:

Geoff Curtis Senior Vice President, Corporate Affairs & Chief Communications Officer media@horizonpharma.com

**Ireland Media:** 

Ray Gordon Gordon MRM ray@gordonmrm.ie



# Horizon Pharma plc Condensed Consolidated Statements of Operations (Unaudited) (in thousands, except share and per share data)

		Three Months Ended June 30,				Six Months Ended June 30,			
		2017		2016		2017		2016	
Net sales	\$	289,507	\$	257,378	\$	510,366	\$	462,068	
Cost of goods sold		130,150		81,126		269,266		158,359	
Gross profit		159,357		176,252		241,100		303,709	
OPERATING EXPENSES:									
Research and development		163,101		11,210		176,162		23,932	
Selling, general and administrative		181,923		133,575		355,988		275,514	
Total operating expenses		345,024		144,785		532,150		299,446	
Operating (loss) income		(185,667)		31,467		(291,050)		4,263	
OTHER EXPENSE, NET:									
Interest expense, net		(31,608)		(19,228)		(63,591)		(38,686)	
Foreign exchange gain (loss)		151		15		(108)		(158)	
Gain on divestiture		5,856		_		5,856			
Loss on debt extinguishment		—		_		(533)		_	
Other expense, net		(35)		(26)				(40)	
Total other expense, net		(25,636)		(19,239)		(58,376)		(38,884)	
(Loss) income before benefit for income taxes		(211,303)		12,228		(349,426)		(34,621)	
BENEFIT FOR INCOME TAXES		(1,767)		(2,756)		(49,320)		(4,199)	
NET (LOSS) INCOME	\$	(209,536)	\$	14,984	\$	(300,106)	\$	(30,422)	
Net (loss) earnings per ordinary share - basic	\$	(1.29)	\$	0.09	\$	(1.85)	\$	(0.19)	
Weighted average ordinary shares outstanding - basic	16	2,931,930	16	60,468,146	16	62,486,946	16	0,186,270	
Net (loss) earnings per ordinary share - diluted	\$	(1.29)	\$	0.09	\$	(1.85)	\$	(0.19)	
Weighted average ordinary shares outstanding - diluted	16	2,931,930	16	63,920,581	16	52,486,946	16	0,186,270	



# Horizon Pharma plc Condensed Consolidated Balance Sheets (Unaudited) (in thousands, except share data)

	A	sof
	June 30, 2017	December 31, 2016
ASSETS	2017	2010
CURRENT ASSETS:		
Cash and cash equivalents	\$ 554,269	\$ 509,055
Restricted cash	7,266	7,095
Accounts receivable, net	390,844	305,725
Inventories, net	102,244	174,788
Prepaid expenses and other current assets	45,988	49,619
Total current assets	1,100,611	1,046,282
Property and equipment, net	22,657	23,484
Developed technology, net	2,580,875	2,767,184
Other intangible assets, net	5,846	6,251
Goodwill	427,944	445,579
Deferred tax assets, net	2,163	91
Other assets	29,845	2,368
TOTAL ASSETS	\$ 4,169,941	\$ 4,292,059
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Long-term debt—current portion	\$ 8,500	\$ 7,750
Accounts payable	81,884	52,479
Accrued expenses	112,452	182,76
Accrued trade discounts and rebates	413,201	297,55
Accrued royalties—current portion	61,575	61,98
Deferred revenues—current portion	4,254	3,32
Total current liabilities	681,866	605,85
LONG-TERM LIABILITIES:		
Exchangeable notes, net	306,022	298,002
Long-term debt, net, net of current	1,577,822	1,501,74
Accrued royalties, net of current	268,144	272,293
Deferred revenues, net of current	7,856	7,76
Deferred tax liabilities, net	210,821	296,568
Other long-term liabilities	88,642	46,06
Total long-term liabilities	2,459,307	2,422,428
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS' EQUITY:		
Ordinary shares, \$0.0001 nominal value; 300,000,000 shares authorized; 163,698,457 and 162,004,956 issued at		
June 30, 2017 and December 31, 2016, respectively, and 163,314,091 and 161,620,590 outstanding at June 30,		
2017 and December 31, 2016, respectively	16	10
Treasury stock, 384,366 ordinary shares at June 30, 2017 and December 31, 2016	(4,585)	(4,583
Additional paid-in capital	2,177,377	2,119,45
Accumulated other comprehensive loss	(2,132)	(3,080
Accumulated deficit	(1,141,908)	(848,02)
Total shareholders' equity	1,028,768	1,263,779
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 4,169,941	\$ 4,292,05



### Horizon Pharma plc Condensed Consolidated Statements of Cash Flows (Unaudited) (in thousands)

	Three Months E	Ended June 30,	Six Months E	nded June 30,
	2017	2016	2017	2016
CLOW THE OWING FROM OPEN LITTING A CITALWINE	(Unaud	dited)	(Unau	ıdited)
CASH FLOWS FROM OPERATING ACTIVITIES:	A (200 52 C)	Ø 14004	A (200 106)	Ø (20 422)
Net (loss) income	\$ (209,536)	\$ 14,984	\$ (300,106)	\$ (30,422)
Adjustments to reconcile net loss to net cash provided by operating activities	71.521	51.002	1.42.01.4	102.525
Depreciation and amortization expense	71,531	51,883	143,014	102,525
Equity-settled share-based compensation	29,123	27,673	57,960	55,418
Royalty accretion	12,735	9,669	25,694	19,028
Royalty liability remeasurement	140,600	_	(2,944)	_
Acquired in-process research and development expense	148,609		148,609	_
Impairment of non-current asset	22,270	_	22,270	_
Loss on debt extinguishment	_		388	_
Payments related to term loan refinancing			(3,940)	_
Amortization of debt discount and deferred financing costs	5,206	4,507	10,629	8,932
Gain on divestiture	(2,635)		(2,635)	
Deferred income taxes	(31,791)	(2,705)	(79,486)	(5,362)
Foreign exchange and other adjustments	(174)	(14)	613	159
Changes in operating assets and liabilities:				
Accounts receivable	5,735	(14,094)	(85,323)	(83,932)
Inventories	30,686	6,460	67,736	13,777
Prepaid expenses and other current assets	4,879	(16,384)	2,434	(16,626)
Accounts payable	(6,255)	(10,578)	29,823	42,278
Accrued trade discounts and rebates	871	(5,121)	116,950	35,480
Accrued expenses and accrued royalties	(48,820)	(20,006)	(98,179)	(43,527)
Deferred revenues	1,002	80	384	(418)
Other non-current assets and liabilities	14,489	949	14,755	4,174
Net cash provided by operating activities	47,925	47,303	68,646	101,484
CASH FLOWS FROM INVESTING ACTIVITIES:				
Payments for acquisitions, net of cash acquired	(167,850)	(5,591)	(167,850)	(520,405)
Proceeds from divestiture, net of cash divested	69,072	_	69,072	
Change in restricted cash	(274)	(391)	(170)	(1,309)
Purchases of property and equipment	(1,207)	(5,251)	(2,628)	(12,776)
Net cash used in investing activities	(100,259)	(11,233)	(101,576)	(534,490)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net proceeds from term loans	_	_	847,768	_
Repayment of term loans	(2,125)	(1,000)	(770,790)	(2,000)
Proceeds from the issuance of ordinary shares in connection with warrant exercises	11		11	
Proceeds from the issuance of ordinary shares through ESPP programs	4,029	3,235	3,856	3,235
Proceeds from the issuance of ordinary shares in connection with stock option exercises	753	739	1,297	1,658
Payment of employee withholding taxes relating to share-based awards	(925)	(549)	(5,202)	(4,734)
Repurchase of ordinary shares	(992)		(992)	
Net cash provided by (used in) financing activities	751	2,425	75,948	(1,841)
Effect of foreign exchange rate changes on cash and cash equivalents	2,494	177	2,196	(244)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(49,089)	38,672	45,214	(435,091)
CASH AND CASH EQUIVALENTS, beginning of the period	603,358	385,853	509,055	859,616
CASH AND CASH EQUIVALENTS, end of the period	\$ 554,269	\$ 424,525	\$ 554,269	\$ 424,525



# Horizon Pharma plc GAAP to Non-GAAP Reconciliations Net Income and Earnings Per Share (Unaudited) (in thousands, except share and per share data)

	Three Months Ended June 30,		Six Months Er	nded June 30,
	2017	2016	2017	2016
GAAP net (loss) income	\$ (209,536)	\$ 14,984	\$ (300,106)	\$ (30,422)
Non-GAAP adjustments:				
Remeasurement of royalties for medicines acquired through				
business combinations	_	_	(2,944)	
Acquisition-related costs	153,385	281	163,424	11,297
Upfront fee for license of global patent	<u> </u>	_		2,000
Fees related to term loan refinancing	(45)	_	4,098	_
Primary Care business unit realignment costs Gain on divestiture	5,193	_	5,193	_
Loss on debt extinguishment	(5,856)		(5,856)	_
Amortization, accretion and step-up:	_	_	333	_
	69.776	50,792	139,453	100,442
Intangible amortization expense  Amortization of debt discount and deferred financing	09,770	30,792	139,433	100,442
costs	5,206	4,507	10,629	8,932
Accretion of royalty liabilities	12,735	9,669	25,694	19,028
Inventory step-up expense	33,895	9,102	74,490	16,548
Share-based compensation	27,768	27,997	56,237	55,609
Depreciation expense	1,755	1,091	3,561	2,083
Charges relating to discontinuation of Friedreich's ataxia	1,755	1,071	3,301	2,003
program	19,167	_	19,167	_
Drug substance harmonization costs	745	_	5,044	_
Royalties for medicines acquired through business			-,,,,,	
combinations	(11,622)	(9,095)	(22,939)	(17,595)
Total of pre-tax non-GAAP adjustments	312,102	94,344	475,784	198,344
Income tax effect of pre-tax non-GAAP adjustments	(34,272)	(18,064)	(72,375)	(35,338)
Total of non-GAAP adjustments	277,830	76,280	403,409	163,006
Non-GAAP Net Income	\$ 68,294	\$ 91,264	\$ 103,303	\$ 132,584
Non-GAAP Earnings Per Share:	<del>*************************************</del>	ψ <i>&gt;</i> 1,201	ψ 100 <u>3</u> 0 00	ψ 15 <b>2</b> ,501
Weighted average shares - Basic	162,931,930	160,468,146	162,486,946	160,186,270
	102,931,930	100,400,140	102,400,940	100,100,270
Non-GAAP Earnings Per Share - Basic:	// <b>-</b> 0\	0.00	(4.0 <del></del> )	(0.40)
GAAP (loss) earnings per share - Basic	(1.29)	0.09	(1.85)	(0.19)
Non-GAAP adjustments	1.71	0.48	2.49	1.02
Non-GAAP earnings per share - Basic	0.42	0.57	0.64	0.83
Weighted average shares - Diluted				
Weighted average shares - Basic	162,931,930	160,468,146	162,486,946	160,186,270
Ordinary share equivalents	2,033,141	3,452,435	2,499,409	3,630,429
Weighted average shares - Diluted	164,965,071	163,920,581	164,986,355	163,816,699
Non-GAAP Earnings Per Share - Diluted				
GAAP (loss) earnings per share - Diluted	(1.29)	0.09	(1.85)	(0.19)
Non-GAAP adjustments	1.71	0.47	2.49	1.02
Diluted earnings per share effect of ordinary share equivalents	(0.01)		(0.01)	(0.02)
Non-GAAP earnings per share - Diluted	0.41	0.56	0.63	0.81



# Horizon Pharma plc GAAP to Non-GAAP Reconciliations EBITDA, Gross Profit and Operating Cash Flow (Unaudited) (in thousands, except percentages)

Page		Three Months Ended June 30,			Six Months Ended June 30,		
CAPP met floss) income		2017		2016	2017	2016	
Depreciation   1,755   1,091   3,361   2,083   2,083   2,081   2,083							
Manufazition, accretion and step-up:			\$				
Intangible amonitration expense   69,776   50,702   139,453   100,442   Accretion for youly lightilities   12,735   50,60   21,00   19,028   Amonitation of deferred revenue   33,80   50,00   74,490   16,168   Interest expense, net (including amonitation of debt discount and deferred financing costs)   10,000   10,000   10,000   10,000   EBITDA   10,000   10,000   10,000   10,000   10,000   10,000   EBITDA   10,000   10,000   10,000   10,000   10,000   EBITDA   10,0		1,755		1,091	3,561	2,083	
Accretion of royally liabilities (2735 9669 25,694 19,028 Amontzation of defered revenue (2737 91,00) (411) (419) Inventory step-up expense (41,00) (419) (4		(0.77(		50.702	120 452	100 442	
Amontization of deferred revenue   3,00   74,00   16,548     Inventory step-ape repense   33,80   9,102   63,591     Inventory step-ape repense   31,600   10,207   14,000   16,548     Interest expense, net (including amontization of debt discount and deferred financing costs)   31,600   10,207   14,000   14,100     Benfit for income taxes   11,000   10,000   10,000   14,100     Sentition   10,000   10,000   10,000   10,000     Sentition   10,000   10,000   10,000   10,000     Sentition   10,000   10,000   10,000   10,000     Commission   15,000   15,000   10,000     Commission   15,000   15,000   15,000   10,000     Commission   15,000   15,000   15,000   15,000     Commission   15,000   15,000   15,000   15,000     Commission   15,000   15,000   15,000   15,000     Commission   10,000   15,000   15,000   15,000     Commission   15,000   15,000   15,000   15,		)		,	,		
Inventory step-pa expense   Interest expense, net (including amortization of debt discount and deferred financing costs)   31,608   19,228   6,359   38,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,686   31,687   31,68							
Costs   Cost							
Senitron		33,895		9,102	/4,490	16,548	
Benefit for income taxes		21 600		10.229	62 501	20 606	
Non-GAAP adjustments:   Remeasurement of royalties for medicines acquired through business combinations   153,385   281   163,424   11,297     Upfront fee for license of global patent   153,385   281   163,424   11,297     Upfront fee for license of global patent   153,385   281   163,424   11,297     Upfront fee for license of global patent   153,385   281   163,424   11,297     Upfront fee for license of global patent   153,385   281   163,424   11,297     Upfront fee for license of global patent   153,385   281   163,424   11,297     Upfront fee for license of global patent   153,385   281   163,424   11,297     Upfront fee for license of global patent   154,385   281   163,424   11,297     Cash possible of the charge of global patent   154,385   281   163,424   11,297     Upfront fee for license of global patent   154,385   281   163,424   11,297   154,385     Upfront fee for license of global patent   154,385   19,183   27,997   155,699     Charges relating to discontinuation of Friedreich's ataxia program   19,167   29,995   20,2999   17,595     Total of Non-GAAP adjustments   188,735   19,183   21,195   13,131     Adjusted EBITDA   18,294   121,380   131,380   131,380     Total of Non-GAAP gross profit   18,294   18,294   18,295   13,305     Non-GAAP gross profit   18,294   18,294   18,295   18,295   18,295     Remeasurement of royalties for medicines acquired through business combinations   18,295   1	,				,		
Non-GAAP adjustments:			Φ.				
Remeasurement of royalties for medicines acquired through business combinations		<b>5</b> (61,/41)	<u> </u>	101,89/	\$ (43,048)	\$ 141,/4/	
combinations         —         —         (2,944)         1.297           Acquisition-related costs         153,385         281         163,42         11.297           Upfront fee for license of global patent         —         —         —         2.000           Gain on divestiture         (5,856)         —         (5,856)         —           Loss on debt extinguishment         —         —         4,088         —           Fees related to term loan refinancing         (45)         —         4,098         —           Share-based compensation         27,768         27,97         56,237         55,609           Charges relating to discontinuation of Friedreich's ataxia program         19,167         —         19,167         —           Porg substance harmonization costs         475         —         5,044         —           Royaltics for medicines acquired through business combinations         18,235         19,183         221,957         51,311           Adjusted BBITDA         21,699         121,089         193,088         20,005         183,081         20,005         183,081         20,005         183,081         20,105         183,081         20,105         183,081         20,105         183,081         20,105         20,110							
Acquisition-related costs					(2.044)		
Upfront fee for license of global patent		152 205					
Primary Care business unit realignment costs   5,193   — 5,193   — 1,205	1	153,385			163,424		
Cain on divestiture						2,000	
Loss on debt extinguishment							
Fees related to term loan refinancing		(5,856)			( ) )	_	
Share-based compensation         27,68         27,997         56,237         55,699           Charges relating to discontination of Friedreich's ataxia program         19,167         —         19,167         —           Royalties for medicines acquired through business combinations         (11,622)         (0,005)         (22,939)         (17,595)           Total of Non-GAAP adjustments         188,735         19,183         221,595         (5,31)           Adjusted EBITDA         5126,994         \$121,080         \$178,099         \$193,088           Non-GAAP Gross Profit         \$159,357         \$166,252         \$241,100         \$303,709           Non-GAAP gross profit adjustments:         (48)         296         32         411           Share-based compensation         573         —         1,001         —           Remeasurement of royalties for medicines acquired through business combinations         —         —         (2,944)         —           Intangible amortization expense (COGS only)         69,574         \$0,569         25,694         19,028           Inventory step-up expense         33,895         9,102         74,90         16,548           Depreciation of COGS only)         183         10         366         220           Charges relating to d		(45)					
Charges relating to discontinuation of Friederich's ataxia program         19,167         — 19,167         — 5,044         — 7,045					,		
Pugs substance harmonization costs	1			-		33,009	
Royalties for medicines acquired through business combinations   11.622   0.905   0.22.939   0.7.595     Total of Non-GAAP adjustments   18.87.35   19.183   22.957   51.311     Adjusted EBITDA   18.87.35   19.180   18.905   18.905   193.058     Non-GAAP Gross Profit   18.955   18.955   18.955   18.905   193.058     Non-GAAP gross profit   2.905   2.905   2.905   2.905   2.905     Royalties for medicines acquired through business combinations   2.905   2.905   2.905   2.905   2.905   2.905     Interpretation expense (COGS only)   69.574   50.590   139.048   100.037     Accretion of royalty liabilities   12.735   9.669   25.694   19.028     Inventory step-up expense   12.735   9.669   25.694   19.028     Inventory step-up expense   18.38   100   366   220     Charges relating to discontinuation of Friedreich's ataxia program   31.303   -		/		_	,	_	
Total of Non-GAP adjustments				(0.005)		(17 505)	
Non-GAAP Gross Profit							
Non-GAAP Gross Profit:   GAAP gross profit adjustments:   Acquisition-related costs   (48)   296   32   411     Share-based compensation   573   - 1,001   - 1     Remeasurement of royalties for medicines acquired through business   - 2   (2,944)   -     Intangible amortization expense (COGS only)   69,574   50,590   139,048   100,037     Accretion of royalty liabilities   12,735   9,669   25,694   19,028     Inventory step-up expense   33,895   9,102   74,490   16,548     Depreciation (COGS only)   183   100   366   220     Charges relating to discontinuation of Friedreich's ataxia program   (3,103)   -   (3,103)   -     Drug substance harmonization costs   745   5,044   -     Royalties for medicines acquired through business combinations   (11,622)   (9,095)   (22,939)   (17,595)     Total of Non-GAAP adjustments   102,932   60,662   216,689   118,649     Non-GAAP gross profit   526,289   5236,914   \$457,789   \$422,388     GAAP gross profit %   590,66   20,066   20,066   20,066     Non-GAAP gross profit %   590,66   20,066   20,066   20,066     ORAP gross profit %   590,66   20,066   20,066   20,066   20,066     ORAP gross profit %   590,66   20,066   20,066   20,066   20,066     ORAP gross profit %   590,66   20,066	J		_				
Non-GAAP gross profit adjustments:   Acquisition-related costs   (48)   296   32   411   (48)   326   32   411   (48)   326   32   411   (48)   326   32   411   (48)   326   32   411   (48)   326   32   411   (48)   326   32   411   (48)   326   32   32   32   33   (48)   33   (48)   326   32   32   33   (48)   326   32   32   33   (48)   326   32   33   (48)   326   32   33   (48)   326   32   33   (48)   326   32   33   (48)   326   32   33   (48)   326   32   33   (48)   32   32   32   32   32   32   32   3	Adjusted EBITDA	\$ 126,994	\$	121,080	<b>\$ 178,909</b>	\$ 193,058	
Non-GAAP gross profit adjustments:	Non-GAAP Gross Profit:						
Acquisition-related costs         (48)         296         32         411           Share-based compensation         573         —         1,001         —           Remeasurement of royalties for medicines acquired through business combinations         —         —         (2,944)         —           Intangible amortization expense (COGS only)         69,574         50,590         139,048         100,037           Accretion of royalty liabilities         12,735         9,669         25,694         19,028           Inventory step-up expense         33,895         9,102         74,490         16,548           Depreciation (COGS only)         183         100         366         220           Charges relating to discontinuation of Friedreich's ataxia program         (3,103)         —         (3,103)         —           Drug substance harmonization costs         745         5,044         —           Royalties for medicines acquired through business combinations         101,622         (9,095)         (22,939)         (17,595)           Total of Non-GAAP adjustments         102,022         60,662         216,689         118,649           Non-GAAP gross profit %         55,006         68,59         47,298         8422,358           GAAP gross profit %         55,006<	GAAP gross profit	\$ 159,357	\$	176,252	\$ 241,100	\$ 303,709	
Share-based compensation         573         —         1,001         —           Remeasurement of royalties for medicines acquired through business combinations         —         —         (2,944)         —           Ilntangible amortization expense (COGS only)         69,574         50,590         139,048         100,037           Accretion of royalty liabilities         12,735         9,669         25,694         19,028           Inventory step-up expense         33,895         9,102         74,490         16,548           Depreciation (COGS only)         183         100         366         220           Charges relating to discontinuation of Friedreich's ataxia program         (3,103)         —         (3,103)         —           Drug substance harmonization costs         745         5,044         —           Royalties for medicines acquired through business combinations         (11,622)         (9,095)         (22,939)         (17,595)           Total of Non-GAAP adjustments         102,932         60,662         216,689         118,649           Non-GAAP gives profit         \$262,289         \$23,914         \$457,789         \$242,358           GAAP gross profit %         \$55,00         68,5%         47,22%         85,7%           Non-GAAP gross profit %	Non-GAAP gross profit adjustments:						
Remeasurement of royalties for medicines acquired through business combinations (COGS only)	Acquisition-related costs	(48)		296	32	411	
combinations         —         —         (2,944)         —           Intangible amortization expense (COGS only)         69,574         50,590         139,048         100,037           Accretion of royalty liabilities         12,735         9,669         25,694         19,028           Inventory step-up expense         33,895         9,102         74,490         16,548           Depreciation (COGS only)         183         100         366         220           Charges relating to discontinuation of Friedreich's ataxia program         (3,103)         —         (3,103)         —           Drug substance harmonization costs         745         5,044         —           Royalties for medicines acquired through business combinations         (11,622)         (9,095)         (22,939)         (17,595)           Total of Non-GAAP adjustments         102,932         60,662         216,689         118,649           Non-GAAP gross profit         \$262,289         \$236,914         \$457,789         \$422,358           GAAP gross profit %         \$5.0%         68.5%         47.2%         65.7%           Non-GAAP gross profit %         \$90,6%         92.0%         89.7%         91.4%           Non-GAAP gross profit %         \$47,925         \$47,303         \$6	Share-based compensation	573		_	1,001	_	
Intangible amortization expense (COGS only)	Remeasurement of royalties for medicines acquired through business						
Accretion of royalty liabilities   12,735   9,669   25,694   19,028		_		_	(2,944)	_	
Inventory step-up expense   33,895   9,102   74,490   16,548   Depreciation (COGS only)   183   100   366   220	Intangible amortization expense (COGS only)	69,574		50,590	139,048	100,037	
Depreciation (CÓGS only)				,	,		
Charges relating to discontinuation of Friedreich's ataxia program         (3,103)         — (3,103)         — (3,103)           Drug substance harmonization costs         745         5,044         — (2,755)           Royalties for medicines acquired through business combinations         (11,622)         (9,095)         (22,939)         (17,595)           Total of Non-GAAP adjustments         102,932         60,662         216,689         118,649           Non-GAAP gross profit         \$262,289         \$236,914         \$457,789         \$422,358           GAAP gross profit %         55.0%         68.5%         47.2%         65.7%           Non-GAAP gross profit %         90.6%         92.0%         89.7%         91.4%           Non-GAAP gross profit %         12,620         10.883         33.012         22,577           Cash payments for acquisition-related costs         12,620         10,883         33.012         22,577           Cash payment for litigation settlement         —         —		33,895			74,490		
Drug substance hamonization costs   745   5,044   C     Royalties for medicines acquired through business combinations   (11,622)   (9,095)   (22,939)   (17,595)     Total of Non-GAAP adjustments   102,932   60,662   216,689   118,649     Non-GAAP gross profit   262,289   236,914   457,789   422,358     GAAP gross profit   55,0%   68.5%   47.2%   65.7%     Non-GAAP operating cash flow:   70,000   70,000   70,000   70,000     GAAP cash provided by operating activities   74,925   74,303   74,303   75,000   75,000     Cash payments for acquisition-related costs   12,620   10,883   33,012   22,577     Cash payment for litigation settlement   16,250   - 32,500   - 20,000     Drug substance hamonization costs   5,006   - 5,006   - 20,000     Drug substance hamonization costs   5,006   - 5,006   - 20,000     Cash payments for charges relating to discontinuation of Friedreich's ataxian program   1,801   - 1,801   - 20,000     Cash payments for debt extinguishment   - 1,801   - 1,801   - 2,800     Cash payments for debt extinguishment   - 1,801   - 1,801   - 2,800     Cash payments relating to term loan refinancing   455   - 7,707   - 2,800     Cash payments for Primary Care business unit realignment   1,664   - 1,664   - 2,800     Cash payments for Primary Care business unit realignment   1,664   - 1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3,800     Cash payments for Primary Care business unit realignment   1,664   - 3				100	366	220	
Royalties for medicines acquired through business combinations         (11,622)         (9,995)         (22,939)         (17,595)           Total of Non-GAAP adjustments         102,932         60,662         216,689         118,649           Non-GAAP gross profit         \$ 262,289         \$ 236,914         \$ 457,789         \$ 422,358           GAAP gross profit %         55.0%         68.5%         47.2%         65.7%           Non-GAAP gross profit %         90.6%         92.0%         89.7%         91.4%           Non-GAAP operating cash flow:         55.0%         47,925         \$ 47,303         \$ 68,646         \$ 10,484           Cash payments for acquisition-related costs         12,620         10,883         33,012         22,577           Cash payment for litigation settlement         16,250         —         32,500         —           Upfront fee for license of global patent         —         —         —         2,000           Drug substance harmonization costs         5,006         —         5,006         —           Cash payments for clinical trial wind-down costs         718         —         1,200         —           Cash payments for charges relating to discontinuation of Friedreich's atxia program         1,801         —         1,801         —		(3,103)					
Total of Non-GAAP adjustments         102,932         60,662         216,689         118,649           Non-GAAP gross profit         \$ 262,289         \$ 236,914         \$ 457,789         \$ 422,358           GAAP gross profit %         55.0%         68.5%         47.2%         65.7%           Non-GAAP gross profit %         90.6%         92.0%         89.7%         91.4%           Non-GAAP operating cash flow:         Total provided by operating activities         \$ 47,925         \$ 47,303         \$ 68,646         \$ 101,484           Cash payments for acquisition-related costs         12,620         10,883         33,012         22,577           Cash payment for litigation settlement         16,250         —         32,500         —           Upfront fee for license of global patent         —         —         —         2,000           Drug substance harmonization costs         5,006         —         5,006         —           Cash payments for charges relating to discontinuation of Friedreich's ataxia program         1,801         —         1,801         —           Cash payment for debt extinguishment         —         —         —         1,801         —           Cash payments relating to term loan refinancing         455         —         7,707 <td< td=""><td></td><td></td><td></td><td></td><td></td><td>_</td></td<>						_	
Non-GAAP gross profit         \$ 262,289         \$ 236,914         \$ 457,789         \$ 422,358           GAAP gross profit %         55.0%         68.5%         47.2%         65.7%           Non-GAAP gross profit %         90.6%         92.0%         89.7%         91.4%           Non-GAAP operating cash flow:         Cash provided by operating activities         \$ 47,925         \$ 47,303         \$ 68,646         \$ 101,484           Cash payments for acquisition-related costs         12,620         10,883         33,012         22,577           Cash payment for litigation settlement         16,250         —         32,500         —           Upfront fee for license of global patent         —         —         —         2,000           Drug substance harmonization costs         5,006         —         5,006         —           Cash payments for clinical trial wind-down costs         718         —         1,200         —           Cash payments for charges relating to discontinuation of Friedreich's ataxia program         1,801         —         1,801         —           Cash payment for debt extinguishment         —         —         145         —           Cash payments relating to term loan refinancing         455         —         7,707         —	Royalties for medicines acquired through business combinations	(11,622)		(9,095)	(22,939)	(17,595)	
GAAP gross profit %         55.0%         68.5%         47.2%         65.7%           Non-GAAP gross profit %         90.6%         92.0%         89.7%         91.4%           Non-GAAP operating cash flow:         CAAP cash provided by operating activities         \$47,925         \$47,303         \$68,646         \$101,484           Cash payments for acquisition-related costs         12,620         10,883         33,012         22,577           Cash payment for litigation settlement         16,250         —         32,500         —           Upfront fee for license of global patent         —         —         —         2,000           Drug substance harmonization costs         5,006         —         5,006         —           Cash payments for clinical trial wind-down costs         718         —         1,200         —           Cash payments for charges relating to discontinuation of Friedreich's ataxia program         1,801         —         1,801         —           Cash payment for debt extinguishment         —         —         145         —           Cash payments relating to term loan refinancing         455         —         7,707         —           Cash payments for Primary Care business unit realignment         1,664         —         1,664         —	Total of Non-GAAP adjustments	102,932		60,662	216,689	118,649	
GAAP gross profit %         55.0%         68.5%         47.2%         65.7%           Non-GAAP gross profit %         90.6%         92.0%         89.7%         91.4%           Non-GAAP operating cash flow:         GAAP cash provided by operating activities         \$47,925         \$47,303         \$68,646         \$101,484           Cash payments for acquisition-related costs         12,620         10,883         33,012         22,577           Cash payment for litigation settlement         16,250         —         32,500         —           Upfront fee for license of global patent         —         —         —         2,000           Drug substance harmonization costs         5,006         —         5,006         —           Cash payments for clinical trial wind-down costs         718         —         1,200         —           Cash payments for charges relating to discontinuation of Friedreich's ataxia program         1,801         —         1,801         —           Cash payment for debt extinguishment         —         —         145         —           Cash payments relating to term loan refinancing         455         —         7,707         —           Cash payments for Primary Care business unit realignment         1,664         —         1,664         —	Non-GAAP gross profit	\$ 262,289	\$	236,914	\$ 457,789	\$ 422,358	
Non-GAAP gross profit %  Non-GAAP operating cash flow:  GAAP cash provided by operating activities  GAAP cash payments for acquisition-related costs  Cash payment for litigation settlement  Upfront fee for license of global patent  Drug substance harmonization costs  Cash payments for clinical trial wind-down costs  Cash payments for clinical trial wind-down costs  Cash payments for charges relating to discontinuation of Friedreich's ataxia program  Cash payment for debt extinguishment  Cash payments relating to term loan refinancing  Cash payments for Primary Care business unit realignment  90.6%  92.0%  89.7%  91.4%  89.7%  91.4%  89.7%  91.4%  89.7%  91.4%  89.7%  91.4%  89.7%  91.4%  89.7%  91.4%  89.7%  91.4%  91.484  92.0%  89.7%  91.4%  91.484  92.000  92.0%  89.7%  91.4%  91.484  92.000  92.00	• •	55.00	<u>-</u>	68 50/			
Non-GAAP operating cash flow:  GAAP cash provided by operating activities \$47,925 \$47,303 \$68,646 \$101,484  Cash payments for acquisition-related costs 12,620 10,883 33,012 22,577  Cash payment for litigation settlement 16,250 — 32,500 —  Upfront fee for license of global patent — — — 2,000  Drug substance harmonization costs 5,006 — 5,006 — 2,000  Cash payments for clinical trial wind-down costs 718 — 1,200 —  Cash payments for charges relating to discontinuation of Friedreich's ataxia program 1,801 — 1,801 —  Cash payment for debt extinguishment — — 145 — 145 — 1,200  Cash payments relating to term loan refinancing 455 — 7,707 — Cash payments for Primary Care business unit realignment 1,664 — 1,664 — 1,664 —							
GAAP cash provided by operating activities  Cash payments for acquisition-related costs  12,620  10,883  33,012  22,577  Cash payment for litigation settlement  16,250  Upfront fee for license of global patent  ——————————————————————————————————		90.07	0	92.070	09.770	91. <del>4</del> /0	
Cash payments for acquisition-related costs  12,620 10,883 33,012 22,577 Cash payment for litigation settlement 16,250 Upfront fee for license of global patent ———————————————————————————————————		\$ 47 925	•	47 303	\$ 68 646	\$ 101 484	
Cash payment for litigation settlement  Upfront fee for license of global patent ———————————————————————————————————		. ,	Ψ				
Upfront fee for license of global patent  Drug substance harmonization costs  Cash payments for clinical trial wind-down costs  Cash payments for charges relating to discontinuation of Friedreich's ataxia  program  1,801 — 1,801 —  Cash payments for debt extinguishment  Cash payments relating to term loan refinancing  Cash payments for Primary Care business unit realignment  1,664 — 1,664 —				10,003	,	22,377	
Drug substance harmonization costs 5,006 — 5,006 — Cash payments for clinical trial wind-down costs 718 — 1,200 — Cash payments for charges relating to discontinuation of Friedreich's ataxia program 1,801 — 1,801 — Cash payment for debt extinguishment — 145 — Cash payments relating to term loan refinancing 455 — 7,707 — Cash payments for Primary Care business unit realignment 1,664 — 1,664 —		16,250			32,500		
Cash payments for clinical trial wind-down costs  Cash payments for charges relating to discontinuation of Friedreich's ataxia  program  1,801 — 1,801 —  Cash payment for debt extinguishment — 145 —  Cash payments relating to term loan refinancing 455 — 7,707 —  Cash payments for Primary Care business unit realignment 1,664 — 1,664 —						2,000	
Cash payments for charges relating to discontinuation of Friedreich's ataxia program  1,801 — 1,801 —  Cash payment for debt extinguishment — 145 —  Cash payments relating to term loan refinancing 455 — 7,707 —  Cash payments for Primary Care business unit realignment 1,664 — 1,664 —							
program 1,801 — 1,801 —  Cash payment for debt extinguishment — 145 —  Cash payments relating to term loan refinancing 455 — 7,707 —  Cash payments for Primary Care business unit realignment 1,664 — 1,664 —		718		_	1,200	_	
Cash payment for debt extinguishment — 145 — Cash payments relating to term loan refinancing 455 — 7,707 — Cash payments for Primary Care business unit realignment 1,664 — 1,664 —							
Cash payments relating to term loan refinancing 455 — 7,707 — Cash payments for Primary Care business unit realignment 1,664 — 1,664 —		1,801		_			
Cash payments for Primary Care business unit realignment 1,664 — 1,664 —				_		_	
				_			
Non-GAAP operating cash flow <u>\$ 86,439</u> <u>\$ 58,186</u> <u>\$ 151,681</u> <u>\$ 126,061</u>			_				
	Non-GAAP operating cash flow	<u>\$ 86,439</u>	\$	58,186	<u>\$ 151,681</u>	<u>\$ 126,061</u>	



# Horizon Pharma plc GAAP to Non-GAAP Tax Rate Reconciliation (Unaudited) (in millions, except percentages)

Q2 2017					
oss) Diluted (Loss)					
ne Earnings Per Share					
(1.29)					
77.8					
\$ 0.41					
Diluted Earnings					
ome Per Share					
5.0 \$ 0.09					
<u></u>					
91.2 \$ 0.56					
oss) Diluted (Loss)					
ne Earnings Per Share					
,					
ne Earnings Per Share					
ne Earnings Per Share (0.1) \$ (1.85)					
ne Earnings Per Share (0.1) \$ (1.85) (1.85)					
ne Earnings Per Share (0.1) \$ (1.85) (1.85)					
ne Earnings Per Share (0.1) \$ (1.85) (1.85)					
Earnings Per Share					
Earnings Per Share					
Earnings Per Share					



# Horizon Pharma plc Certain Income Statement Line Items - Non-GAAP Adjusted For the Three Months Ended June 30, 2017 and June 30, 2016 (Unaudited) (in thousands)

	COGS	Research & Development	Selling, General & Administrative	Interest Expense	Gain on Divestiture	Income Tax Benefit (Expense)
GAAP as reported	\$(130,150)	\$ (163,101)	\$ (181,923)	\$(31,608)	\$ 5,856	\$ 1,767
Non-GAAP Adjustments (in thousands):						
Acquisition-related costs(1)	(48)	148,080	5,353	_	_	_
Fees related to term loan refinancing(2)	_	_	(45)	_	_	_
Primary Care business unit realignment costs(3)	_	_	5,193	_	_	_
Gain on divestiture <sup>(4)</sup>	_	_	_	_	(5,856)	_
Amortization, accretion and step-up:						
Intangible amortization expense(5)	69,574	_	202	_	_	_
Amortization of debt discount and deferred financing costs <sup>(6)</sup>	_	_	_	5,206	_	_
Accretion of royalty liability(7)	12,735	_	_	_	_	_
Inventory step-up expense(8)	33,895	_	_	_	_	_
Share-based compensation <sup>(9)</sup>	573	2,313	24,882	_	_	_
Depreciation expense(10)	183	_	1,572	_	_	_
Charges relating to discontinuation of Friedreich's ataxia program(11)	(3,103)	_	22,270	_	_	_
Drug substance harmonization costs <sup>(12)</sup>	745	_	_	_	_	_
Royalties for medicines acquired through business combinations(13)	(11,622)	_	_	_	_	_
Income tax effect on pre-tax non-GAAP adjustments(14)	_	_	_	_	_	(34,272)
Total of non-GAAP adjustments	102,932	150,393	59,427	5,206	(5,856)	(34,272)
Non-GAAP	\$ (27,218)	\$ (12,708)	\$ (122,496)	\$(26,402)	\$ —	\$ (32,505)
	COGS	Research & Development	Selling, General & Administrative	Interest Expense	Income Tax Benefit (Expense)	
GAAP as reported	\$ (81,126)	\$ (11,210)	\$ (133,575)	\$(19,228)	\$ 2,756	
Non-GAAP Adjustments (in thousands):						
Acquisition-related costs(1)	296	506	(521)	_	_	
Amortization, accretion and step-up:						
Intangible amortization expense(5)	50,590	_	202	_	_	
Amortization of debt discount and deferred financing costs(6)	_	_	_	4,507	_	
Accretion of royalty liability <sup>(7)</sup>	9,669	_	_	_	_	
Inventory step-up expense(8)	9,102	_	_	_	_	
Share-based compensation(9)	_	2,238	25,759	_	_	
Depreciation expense <sup>(10)</sup>	100	_	991	_	_	
Royalties for medicines acquired through business combinations(13)	(9,095)	_	_	_	_	
Income tax effect on pre-tax non-GAAP adjustments(14)					(18,064)	
Total of non-GAAP adjustments	60,662	2,744	26,431	4,507	(18,064)	
Non-GAAP	\$ (20,464)	\$ (8,466)	\$ (107,144)	\$(14,721)	\$ (15,308)	



# Horizon Pharma plc Certain Income Statement Line Items - Non-GAAP Adjusted For the Six Months Ended June 30, 2017 and June 30, 2016 (Unaudited) (in thousands)

		D 1- 0	Calling Comment	Internet	Cain	Lana an Dalat	Income Tax
	COGS	Research & Development	Selling, General & Administrative	Interest Expense	Gain on Divestiture	Loss on Debt Extinguishment	Benefit (Expense)
GAAP as reported	\$(269,266)	\$ (176,162)	\$ (355,988)	\$(63,591)	\$ 5,856	\$ (533)	\$ 49,320
Non-GAAP Adjustments (in thousands):	ψ(20),200)	(170,102)	(222,300)	ψ(05,5)1)	\$ 2,020	ψ (555)	Ų .,,,,,,,
Acquisition-related costs(1)	32	148,257	15,135	_	_	_	_
Fees related to term loan refinancing(2)	_	_	4,098	_	_	_	_
Loss on debt extinguistment(15)	_	_		_	_	533	_
Primary Care business unit realignment costs(3)	_	_	5,193	_	_	_	_
Gain on divestiture(4)	_	_	<u></u>	_	(5,856)	_	_
Amortization, accretion and step-up:							
Intangible amortization expense(5)	139,048	_	405	_	_	_	_
Amortization of debt discount and deferred financing costs(6)	_	_	_	10,629	_	_	_
Accretion of royalty liability <sup>(7)</sup>	25,694	_	_	_	_	_	_
Inventory step-up expense(8)	74,490	_	_	_	_	_	_
Remeasurement of royalties for products acquired through							
business combinations(16)	(2,944)	_	_	_	_	_	_
Share-based compensation(9)	1,001	4,362	50,874	_	_	_	_
Depreciation expense <sup>(10)</sup>	366	_	3,195	_	_	_	_
Charges relating to discontinuation of Friedreich's ataxia							
program(11)	(3,103)	_	22,270	_	_	_	_
Drug substance harmonization costs <sup>(12)</sup>	5,044	_	_	_	_	_	_
Royalties for medicines acquired through business							
combinations(13)	(22,939)		_				
Income tax effect on pre-tax non-GAAP adjustments(14)							(72,375)
Total of non-GAAP adjustments	216,689	152,619	101,170	10,629	(5,856)	533	(72,375)
Non-GAAP	\$ (52,577)	\$ (23,543)	\$ (254,818)	\$(52,962)	<u>\$</u>	<u> </u>	\$ (23,055)
	COGS	Research & Development	Selling, General & Administrative	Interest Expense	Income Tax Benefit (Expense)		
GAAP as reported	\$(158,359)	\$ (23,932)	\$ (275,514)	\$(38,686)	\$ 4,199		
Non-GAAP Adjustments (in thousands):							
Acquisition-related costs(1)	411	538	10,348	_	_		
Upfront fee for license of global patent(17)	_	2,000	_	_	_		
Amortization, accretion and step-up:							
Intangible amortization expense(5)	100,037	_	405	_	_		
Amortization of debt discount and deferred financing costs(6)	_	_	_	8,932	_		
Accretion of royalty liability <sup>(7)</sup>	19,028	_	_	_	_		
Inventory step-up expense(8)	16,548	_	_	_	_		
Share-based compensation(9)	_	4,363	51,246	_	_		
Depreciation expense(10)	220	_	1,863	_	_		
Royalties for medicines acquired through business							
combinations(13)	(17,595)						
Income tax effect on pre-tax non-GAAP adjustments(14)					(35,338)		
Total of non-GAAP adjustments	118,649	6,901	63,862	8,932	(35,338)		
Non-GAAP	\$ (39,710)	\$ (17,031)	\$ (211,652)	\$(29,754)	\$ (31,139)		



# NOTES FOR CERTAIN INCOME STATEMENT LINE ITEMS - NON-GAAP (in thousands)

- (1) Expenses, including legal and consulting fees, incurred in connection with the Company's acquisitions of River Vision Development Corp. ("River Vision"), Raptor Pharmaceutical Corp. ("Raptor"), Crealta Holdings LLC ("Crealta"), Hyperion Therapeutics, Inc. ("Hyperion"), Vidara Therapeutics International Public Limited Company ("Vidara"), its agreement to acquire the worldwide rights to interferon gamma-1b, and its withdrawn offer to acquire Deponded Inc. have been excluded.
- (2) Represents arrangement and other fees relating to the refinancing of the Company's term loans during the first quarter of 2017.
- (3) Represents expenses, including severance costs and consulting fees, related to the realignment of the Company's Primary Care business unit.
- (4) On June 23, 2017, the Company completed the divestiture of a European subsidiary that owns the marketing rights to PROCSYBI and QUINSAIR in Europe, the Middle East and Africa to Chiesi Farmaceutici S.p.A. In connection with this divestiture, the Company recorded a gain of \$5,856 in the three and six months ended June 30, 2017.
- (5) Intangible amortization expenses are associated with the Company's intellectual property rights, developed technology and customer relationships of ACTIMMUNE, BUPHENYL, KRYSTEXXA, LODOTRA, MIGERGOT, PENNSAID 2%, PROCYSBI, RAVICTI, RAYOS and VIMOVO.
- (6) Represents amortization of debt discount and deferred financing costs associated with the Company's debt.
- (7) Represents accretion expense associated with the ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, PROCYSBI, RAVICTI and VIMOVO royalties for the three and six months ended June 30, 2017 and represents accretion expense associated with the ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, RAVICTI and VIMOVO royalties for the three and six months ended June 30, 2016.
- (8) In connection with the Crealta acquisition, the KRYSTEXXA and MIGERGOT inventory was stepped up in value by \$144,289 and during the three and six months ended June 30, 2017, the Company recognized in cost of goods sold, \$19,366 and \$33,723 respectively, for step-up inventory expenses related to KRYSTEXXA and MIGERGOT inventory sold.
  - During the three and six months ended June 30, 2016, the Company recognized in cost of goods sold, \$9,102 and \$16,548 respectively, for step-up inventory expenses related to KRYSTEXXA and MIGERGOT inventory sold.
  - In connection with the Raptor acquisition, the PROCYSBI and QUINSAIR inventory was stepped up in value by \$66,950 and during the three and six months ended June 30, 2017, the Company recognized in cost of goods sold \$14,528 and \$40,767 respectively, of step-up inventory expenses related to PROCYSBI and QUINSAIR inventory sold.
- (9) Represents share-based compensation expense associated with the Company's stock option, restricted stock unit, and performance stock unit grants to its employees and non-employees, its cash-settled long-term incentive program and its employee stock purchase plan.
- (10) Represents depreciation expense related to the Company's property, equipment, software and leasehold improvements.
- (11) Charges relating to discontinuation of Friedreich's ataxia program include \$22,270 relating to the impairment of a non-current asset recorded following payment to Boehringer Ingelheim International for the acquisition of certain rights to interferon gamma-1b, and a \$3,103 reduction in cost of goods sold relating to the renegotiation of a contract with Boehringer Ingelheim related to the purchase of additional units of ACTIMMUNE.



- (12) During the year ended December 31, 2016, the Company committed to spend \$14,900 related to the harmonization of the manufacturing processes for ACTIMMUNE and IMUKIN drug substance. During the six months ended June 30, 2017, the Company incurred \$6,519 of this spend, including costs of \$5,044 that qualify for exclusion in the Company's non-GAAP financial measures under its non-GAAP cost policy.
- (13) Royalties of \$11,622 and \$22,939 were incurred during the three and six months ended June 30, 2017, respectively, based on the periods' net sales for ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, PROCYSBI, QUINSAIR, RAVICTI and VIMOVO. Royalties of \$9,095 and \$17,595 were incurred during the three and six months ended June 30, 2016, respectively, based on the periods' net sales for ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, RAVICTI and VIMOVO.
- (14) Income tax adjustments on pre-tax non-GAAP adjustments represent the estimated income tax impact of each pre-tax non-GAAP adjustment based on the statutory income tax rate of the applicable jurisdictions for each non-GAAP adjustment.
- (15) During the first quarter of 2017, the Company recorded a loss on debt extinguishment of \$533, which was comprised of the write-off of \$388 in debt discount and deferred financing costs, and an early redemption payment of \$145.
- (16) At the time of the Company's acquisition of the rights to ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, PROCYSBI, RAVICTI and VIMOVO, the Company estimated the fair value of contingent royalties payable to third parties using an income approach under the discounted cash flow method, which included revenue projections and other assumptions the Company made to determine the fair value. If the Company significantly overperforms or underperforms against its original revenue projections or it becomes necessary to make changes to assumptions as a result of a triggering event, the Company is required to reassess the fair value of the contingent royalties payable. Any subsequent adjustment to fair value is recorded in the period such adjustment is made as either an increase or decrease to royalties payable, with a corresponding increase or decrease in cost of goods sold, in accordance with established accounting policies. During the first quarter of 2017, the Company recorded a net reduction of \$2,944 to cost of goods sold to adjust the amount of the contingent royalty liabilities relating to VIMOVO and KRYSTEXXA.
- (17) Represents an upfront fee paid for a license of a global patent.