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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): November 7, 2018**

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**Horizon Pharma Public Limited Company**

(Exact name of registrant as specified in its charter)

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**Ireland**  
(State or other jurisdiction  
of incorporation)

**001-35238**  
(Commission  
File No.)

**Not Applicable**  
(IRS Employer  
Identification No.)

**Connaught House, 1st Floor, 1 Burlington Road, Dublin 4, D04 C5Y6, Ireland**  
(Address of principal executive offices)

**Registrant's telephone number, including area code: 011-353-1-772-2100**

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the Securities Exchange Act of 1934.

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02 Results of Operations and Financial Condition.**

On November 7, 2018, Horizon Pharma plc issued a press release announcing its financial results for the third quarter ended September 30, 2018. A copy of this press release is attached hereto as Exhibit 99.1.

The information in this Item 2.02 and the exhibit hereto are being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

| <u>Exhibit No.</u> | <u>Description</u>   |
|--------------------|--|
| 99.1               | <a href="#">Press Release of Horizon Pharma plc, dated November 7, 2018.</a> |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 7, 2018

**HORIZON PHARMA PUBLIC LIMITED COMPANY**

By: /s/ Paul W. Hoelscher  
Paul W. Hoelscher  
Executive Vice President and Chief Financial Officer



**Horizon Pharma plc Reports Third-Quarter Net Sales Growth of 20 Percent  
Driven by Orphan and Rheumatology Net Sales Growth of 25 Percent;  
Increases Full-Year 2018 Adjusted EBITDA Guidance**

*— Quarterly Net Sales Increased 20 Percent to \$325.3 Million, a Record for the Company;  
Third-Quarter 2018 GAAP Net Income of \$26.0 Million; Adjusted EBITDA of \$149.9 Million —*

*— Quarterly Orphan and Rheumatology Segment Net Sales Increased 25 Percent to \$219.9 Million;  
Represented 68 Percent of Total Company Net Sales —*

*— Third-Quarter 2018 KRYSTEXXA® Net Sales Growth of 64 Percent; Continue to Expect Full-Year 2018  
Net Sales Growth of More Than 65 Percent —*

*— Adapting KRYSTEXXA MIRROR Clinical Trial to Support Potential for Registration;  
Decision Follows Encouraging External Case Series Showing Markedly Improved Patient Response by  
Adding Methotrexate to KRYSTEXXA Treatment —*

*— Strong Cash Position of \$807.0 Million; Net Debt to Last Twelve Months Adjusted EBITDA  
Leverage Ratio of 2.9 Times —*

*— Confirming Full-Year 2018 Net Sales Guidance Range of \$1.170 Billion to \$1.200 Billion;  
Increasing Full-Year Adjusted EBITDA Guidance Range to \$420 Million to \$430 Million —*

**DUBLIN, IRELAND** – Nov. 7, 2018 – Horizon Pharma plc (NASDAQ: HZNP) today announced its third-quarter 2018 financial results, confirmed its full-year 2018 net sales guidance range and increased its adjusted EBITDA guidance range.

“We generated record quarterly net sales for the Company and for our orphan and rheumatology segment, driven by accelerating KRYSTEXXA growth and continued strong performance from our rare disease medicines,” said Timothy P. Walbert, chairman, president and chief executive officer, Horizon Pharma plc.

“Our clinical programs continue to advance, with the recent presentation of new teprotumumab Phase 2 data that underscore the durable efficacy observed in thyroid eye disease,” continued Walbert. “We are also working to maximize the role of KRYSTEXXA to help more patients, including adapting our MIRROR immunomodulation clinical trial based on promising recent data to support the potential for registration. These advancements, in addition to potential asset acquisition opportunities, support our strategy to build a robust pipeline enabling sustainable long-term growth.”



## Financial Highlights

| (in millions except for per share amounts and percentages) | Q3 18    | Q3 17     | %<br>Change | YTD 18    | YTD 17    | %<br>Change |
|--|----------|-----------|-------------|-----------|-----------|-------------|
| Net sales  | \$ 325.3 | \$ 271.6  | 20          | \$ 852.0  | \$ 782.0  | 9           |
| Net income (loss)  | 26.0     | (64.0)    | NM          | (164.1)   | (364.1)   | 55          |
| Non-GAAP net income  | 112.6    | 43.1      | 161         | 197.9     | 146.4     | 35          |
| Adjusted EBITDA  | 149.9    | 108.1     | 39          | 300.3     | 287.0     | 5           |
| Earnings (loss) per share - diluted                        | \$ 0.15  | \$ (0.39) | NM          | \$ (0.99) | \$ (2.24) | 56          |
| Non-GAAP earnings per share - diluted                      | 0.65     | 0.26      | 150         | 1.16      | 0.89      | 30          |

## Third-Quarter and Recent Company Highlights

- New Phase 2 Teprotumumab Data Presented at American Thyroid Association and American Academy of Ophthalmology:** At Week 24, 71.4 percent (30 of 42) of patients responded with reductions in proptosis (eye bulging) of 2mm or more and 61.9 percent of patients (26 of 42) responded with improvement of at least one grade in diplopia (double vision), which is considered a clinically meaningful change. At Week 72, 48 weeks following the study completion and nearly a year off therapy, 53.3 percent of the Week 24 proptosis responders maintained the reductions and 69.2 percent of patients with diplopia improvement maintained the benefit. These results demonstrate that teprotumumab has the potential to be a disease-modifying therapy.

Teprotumumab is a fully human monoclonal antibody IGF-1R inhibitor in Phase 3 development for the treatment of thyroid eye disease (TED), in which the muscles and fatty tissue behind the eye become inflamed, which can lead to proptosis and diplopia as well as quality-of-life issues.

- New KRYSTEXXA Immunomodulation Data Presented at American College of Rheumatology/Association of Rheumatology Health Professionals (ACR):** At the 2018 ACR meeting in October, investigators shared results from a case series of nine sequential patients with uncontrolled gout (chronic gout that is refractory to conventional therapies), evaluating the administration of KRYSTEXXA with the immunomodulator methotrexate to improve the durability of KRYSTEXXA response. The study states that of the nine patients followed out to five months, all nine were responders as defined by >80 percent of serum uric acid levels being maintained at goal <6.0 mg/dL during the observation period.

In its clinical trial MIRROR (Methotrexate to Increase Response Rates in Patients with Uncontrolled GOut Receiving KRYSTEXXA), the Company is evaluating the administration of KRYSTEXXA with methotrexate to potentially improve the durability of response rate. Following the external case series data, the Company is adapting its MIRROR trial to support the potential for registration. Methotrexate has been shown to reduce anti-drug antibodies when combined with biologics and is the immunomodulator most commonly used by rheumatologists.



- **Uncontrolled Gout and KRYSTEXXA Data Presented at ACR and American Society of Nephrology (ASN):** The Company participated in both the ACR and ASN medical meetings, all in October. At ACR, multiple studies were shared demonstrating the extensive burden of uncontrolled gout and its impact on patients. At ASN, multiple studies were shared demonstrating that people who have undergone a kidney transplant experience higher rates of uncontrolled gout compared to other renal disease patients and mortality rates were higher in kidney transplant recipients diagnosed with gout.
- **Intellectual Property Update:** The Company settled litigation with Par Pharmaceutical (part of Endo International), the first generic filer on RAVICTI®. Par's license to enter the market with a generic version of RAVICTI would begin on July 1, 2025.

## Research and Development Programs

### *Orphan Candidates and Programs:*

- **Teprotumumab:** The pivotal Phase 3 confirmatory study, OPTIC, is evaluating teprotumumab for the treatment of moderate-to-severe active TED, which has no FDA-approved treatments. OPTIC completed enrollment on Sept. 4, 2018, and topline results are expected in the second quarter of 2019. OPTIC-X, a 48-week open-label extension study in which participants may receive up to eight additional infusions of teprotumumab, continues to enroll patients. The objective of OPTIC-X is to evaluate the potential for retreatment and longer treatment with teprotumumab.

### *Rheumatology Pipeline Candidates and Programs:*

- **KRYSTEXXA Immunomodulation Studies:** The evaluation of the use of immunomodulation therapies to enhance the response rate to KRYSTEXXA is being studied in MIRROR, as well as two investigator-initiated trials. The three trials are evaluating different immunomodulators, each of which are used by rheumatologists.
  - **MIRROR:** a Horizon Pharma-sponsored multicenter, efficacy and safety study for KRYSTEXXA co-administered with methotrexate to evaluate the impact of methotrexate on response rate. Enrollment began in the fourth quarter of 2018. The Company is currently adapting the MIRROR clinical trial design to support the potential for registration and expects to begin enrolling patients into the adapted protocol in the second quarter of 2019.
  - Two additional investigator-initiated trials co-administer KRYSTEXXA with mycophenolate mofetil (MMF) and with azathioprine.
- **Next-generation Biologic Programs for Uncontrolled Gout:** The Company is pursuing two development programs for next-generation biologics for uncontrolled gout, **HZN-003** and **PASylated uricase technology**, to support and sustain the Company's market leadership in uncontrolled gout. The programs are exploring the use of optimized uricase technology as well as optimized PEGylation and PASylation technology.



### Third-Quarter Financial Results

*Note: For additional detail and reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures, please refer to the tables at the end of this release.*

- **Net Sales:** Third-quarter 2018 net sales were \$325.3 million, an increase of 20 percent, driven by continued strong growth of the Company's orphan and rheumatology medicines.
- **Gross Profit:** Under U.S. GAAP in the third quarter of 2018, the gross profit ratio was 69.6 percent compared to 53.8 percent in the third quarter of 2017. The non-GAAP gross profit ratio in the third quarter of 2018 was 91.2 percent compared to 89.6 percent in the third quarter of 2017.
- **Operating Expenses:** R&D expenses were 6.5 percent of net sales and selling, general and administrative (SG&A) expenses were 49.7 percent of net sales. Non-GAAP R&D expenses were 5.9 percent of net sales and non-GAAP SG&A expenses were 39.3 percent of net sales.
- **Income Tax Rate:** In the third quarter of 2018, the income tax benefit rate on a GAAP basis was 7.0 percent and the income tax expense rate on a non-GAAP basis was 10.1 percent.
- **Net Income:** On a GAAP basis in the third quarter of 2018, net income was \$26.0 million. Third-quarter 2018 non-GAAP net income was \$112.6 million.
- **Adjusted EBITDA:** Third-quarter 2018 adjusted EBITDA was \$149.9 million.
- **Earnings (Loss) per Share:** On a GAAP basis in the third quarter of 2018, diluted earnings per share was \$0.15; in the third quarter of 2017, diluted loss per share was \$0.39. Non-GAAP diluted earnings per share in the third quarter of 2018 and 2017 were \$0.65 and \$0.26, respectively. Weighted average shares outstanding used for calculating GAAP diluted earnings per share and non-GAAP diluted earnings per share in the third quarter of 2018 were 167.0 million and 172.5 million, respectively.

### Third-Quarter Segment Results

Management uses net sales and segment operating income to evaluate the performance of the Company's two segments. While segment operating income contains certain adjustments to the directly comparable GAAP figures in the Company's consolidated financial results, it is considered to be prepared in accordance with GAAP for purposes of presenting the Company's segment operating results.



### Orphan and Rheumatology Segment

| (in millions except for percentages)                    | Q3 18          | Q3 17          | %<br>Change | YTD 18         | YTD 17         | %<br>Change |
|---|----------------|----------------|-------------|----------------|----------------|-------------|
| RAVICTI®(1)   | 60.4           | 50.9           | 19          | 166.5          | 142.1          | 17          |
| PROCYSBI®   | 41.4           | 33.5           | 23          | 114.7          | 104.5          | 10          |
| ACTIMMUNE®  | 25.8           | 29.2           | (11)        | 78.1           | 84.2           | (7)         |
| BUPHENYL®   | 4.4            | 3.7            | 19          | 15.3           | 16.2           | (5)         |
| QUINSAIR™(1)  | 0.1            | 0.1            | 0           | 0.3            | 3.3            | (90)        |
| <b>Orphan</b>   | <b>\$132.1</b> | <b>\$117.4</b> | <b>12</b>   | <b>\$374.9</b> | <b>\$350.3</b> | <b>7</b>    |
| KRYSTEXXA®  | 70.2           | 42.8           | 64          | 175.6          | 112.7          | 56          |
| RAYOS®  | 17.2           | 14.6           | 18          | 41.3           | 36.5           | 13          |
| LODOTRA®  | 0.4            | 0.7            | (52)        | 2.0            | 3.4            | (41)        |
| <b>Rheumatology</b>                                     | <b>\$ 87.8</b> | <b>\$ 58.1</b> | <b>51</b>   | <b>\$218.9</b> | <b>\$152.6</b> | <b>43</b>   |
| <b>Orphan and Rheumatology Net Sales</b>                | <b>\$219.9</b> | <b>\$175.5</b> | <b>25</b>   | <b>\$593.8</b> | <b>\$502.9</b> | <b>18</b>   |
| <b>Orphan and Rheumatology Segment Operating Income</b> | <b>\$ 91.5</b> | <b>\$ 65.6</b> | <b>40</b>   | <b>\$205.3</b> | <b>\$179.9</b> | <b>14</b>   |

(1) On June 23, 2017, Horizon Pharma completed the divestiture of a European subsidiary that owned the marketing rights to PROCYSBI and QUINSAIR in Europe, the Middle East and Africa (EMEA) to Chiesi Farmaceutici S.p.A. Horizon Pharma retains marketing rights for the two medicines in the United States, Canada, Latin America and Asia. Year-to-date 2017 net sales of PROCYSBI and QUINSAIR in EMEA were \$9.5 million.

- Third-quarter 2018 net sales of the orphan and rheumatology segment were \$219.9 million, an increase of 25.3 percent over the prior year's quarter, driven by continued strong KRYSTEXXA growth as well as growth of RAVICTI and PROCYSBI. Third-quarter 2018 orphan and rheumatology segment operating income was \$91.5 million, an increase of 39.5 percent.

### Primary Care Segment

| (in millions except for percentages)         | Q3 18          | Q3 17         | %<br>Change | YTD 18         | YTD 17         | %<br>Change |
|--|----------------|---------------|-------------|----------------|----------------|-------------|
| PENNSAID® 2%                                 | 51.5           | 48.3          | 7           | 125.9          | 141.1          | (11)        |
| DUEXIS®                                      | 34.2           | 31.6          | 8           | 80.6           | 92.9           | (13)        |
| VIMOVO®                                      | 18.6           | 15.1          | 24          | 48.9           | 41.1           | 19          |
| MIGERGOT®                                    | 1.1            | 1.1           | (4)         | 2.8            | 4.0            | (31)        |
| <b>Primary Care Net Sales</b>                | <b>\$105.4</b> | <b>\$96.1</b> | <b>10</b>   | <b>\$258.2</b> | <b>\$279.1</b> | <b>(8)</b>  |
| <b>Primary Care Segment Operating Income</b> | <b>\$ 58.0</b> | <b>\$42.2</b> | <b>37</b>   | <b>\$ 94.3</b> | <b>\$107.3</b> | <b>(12)</b> |

- Third-quarter 2018 net sales of the primary care segment were \$105.4 million and operating income was \$58.0 million.

### Cash Flow Statement and Balance Sheet Highlights

- On a GAAP basis in the third quarter of 2018, operating cash flow was \$84.9 million. Non-GAAP operating cash flow was \$95.6 million.
- The Company had cash and cash equivalents of \$807.0 million as of Sept. 30, 2018.
- As of Sept. 30, 2018, the total principal amount of debt outstanding was \$1.993 billion, which consists of \$818 million in senior secured term loans due 2024; \$300 million senior notes due 2024; \$475 million senior notes due 2023 and \$400 million exchangeable senior notes due 2022. As of Sept. 30, 2018, net debt was \$1.186 billion.





## Full-Year 2018 Guidance

The Company confirmed its full-year 2018 net sales guidance of \$1.170 billion to \$1.200 billion and continues to project full-year 2018 net sales growth for KRYSTEXXA of more than 65 percent. The Company increased its full-year 2018 adjusted EBITDA guidance range to \$420 million to \$430 million, from \$400 million to \$420 million.

## Webcast

At 8 a.m. EDT / 1 p.m. IST today, the Company will host a live webcast to review its financial and operating results and provide a general business update. The live webcast and a replay may be accessed at <http://ir.horizon-pharma.com>. Please connect to the Company's website at least 15 minutes prior to the live webcast to ensure adequate time for any software download that may be needed to access the webcast. A replay of the webcast will be available approximately two hours after the live webcast.

## About Horizon Pharma plc

Horizon Pharma plc is focused on researching, developing and commercializing innovative medicines that address unmet treatment needs for rare and rheumatic diseases. By fostering a growing pipeline of medicines in development and exploring all potential uses for currently marketed medicines, we strive to make a powerful difference for patients, their caregivers and physicians. For us, it's personal: by living up to our own potential, we are helping others live up to theirs. For more information, please visit [www.horizonpharma.com](http://www.horizonpharma.com), follow us [@HZNPplc](#) on Twitter, like us on [Facebook](#) or explore career opportunities on [LinkedIn](#).

## Note Regarding Use of Non-GAAP Financial Measures

*EBITDA, or earnings before interest, taxes, depreciation and amortization, and adjusted EBITDA are used and provided by Horizon Pharma as non-GAAP financial measures. Horizon Pharma provides certain other financial measures such as non-GAAP net income, non-GAAP diluted earnings per share, non-GAAP gross profit and gross profit ratio, non-GAAP operating expenses, non-GAAP operating income, non-GAAP tax rate, non-GAAP operating cash flow and net debt, each of which include adjustments to GAAP figures. These non-GAAP measures are intended to provide additional information on Horizon Pharma's performance, operations, expenses, profitability and cash flows. Adjustments to Horizon Pharma's GAAP figures as well as EBITDA exclude acquisition and/or divestiture-related expenses, charges related to the discontinuation of ACTIMMUNE development for Friedreich's ataxia, gain from divestiture, gain from sale of assets, an upfront fee for a license of a patent, litigation settlements, loss on debt extinguishment, costs of debt refinancing, drug manufacturing harmonization costs, restructuring and realignment costs, as well as non-cash items such as share-based compensation, depreciation and amortization, royalty accretion, non-cash interest expense, long-lived asset impairment charges, impacts of contingent royalty liability remeasurements and other non-cash adjustments. Certain other special items or substantive events may also be included in the non-GAAP adjustments periodically when their magnitude is significant within the periods incurred. Horizon maintains an established non-GAAP cost policy that guides the determination of what costs will be excluded in non-GAAP measures. Horizon Pharma believes that these non-GAAP financial measures, when considered together with the GAAP figures, can enhance an overall understanding of Horizon Pharma's financial and operating performance. The non-GAAP financial measures are included with the intent of providing investors with a more complete understanding of the Company's historical and expected 2018 financial results and trends and to facilitate comparisons*



*between periods and with respect to projected information. In addition, these non-GAAP financial measures are among the indicators Horizon Pharma's management uses for planning and forecasting purposes and measuring the Company's performance. For example, adjusted EBITDA is used by Horizon Pharma as one measure of management performance under certain incentive compensation arrangements. These non-GAAP financial measures should be considered in addition to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The non-GAAP financial measures used by the Company may be calculated differently from, and therefore may not be comparable to, non-GAAP financial measures used by other companies. Horizon Pharma has not provided a reconciliation of its full-year 2018 adjusted EBITDA outlook to an expected net income (loss) outlook because certain items such as acquisition/divestiture-related expenses and share-based compensation that are a component of net income (loss) cannot be reasonably projected due to the significant impact of changes in Horizon Pharma's stock price, the variability associated with the size or timing of acquisitions/divestitures and other factors. These components of net income (loss) could significantly impact Horizon Pharma's actual net income (loss).*

#### **Forward-Looking Statements**

*This press release contains forward-looking statements, including, but not limited to, statements related to Horizon Pharma's full-year 2018 net sales and adjusted EBITDA guidance, expected growth in net sales of certain medicines, estimated peak annual net sales of certain medicine and medicine candidates; expected financial performance in future periods; expected timing of clinical trials and regulatory submissions and decisions, including the Phase 3 clinical trial of teprotumumab; expected expansion of investment in Horizon Pharma's rare disease medicine pipeline and marketing of KRYSTEXXA and the impact thereof; potential market opportunity for Horizon Pharma's medicines in approved and potential additional indications; and business and other statements that are not historical facts. These forward-looking statements are based on Horizon Pharma's current expectations and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks that Horizon Pharma's actual future financial and operating results may differ from its expectations or goals; Horizon Pharma's ability to grow net sales from existing products; the availability of coverage and adequate reimbursement and pricing from government and third-party payers; risks relating to Horizon Pharma's ability to successfully implement its business strategies; risks inherent in developing novel medicine candidates, such as teprotumumab, and existing medicines for new indications; risks related to acquisition integration and achieving projected benefits; risks associated with regulatory approvals; risks in the ability to recruit, train and retain qualified personnel; competition, including potential generic competition; the ability to protect intellectual property and defend patents; regulatory obligations and oversight, including any changes in the legal and regulatory environment in which Horizon Pharma operates and those risks detailed from time-to-time under the caption "Risk Factors" and elsewhere in Horizon Pharma's filings and reports with the SEC. Horizon Pharma undertakes no duty or obligation to update any forward-looking statements contained in this press release as a result of new information.*



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**Horizon Pharma plc**  
**Condensed Consolidated Statements of Operations (Unaudited)**  
(in thousands, except share and per share data)

|   | <u>Three Months Ended September 30,</u> |                    | <u>Nine Months Ended September 30,</u> |                     |
|---|---|--------------------|--|---------------------|
|   | <u>2018</u>                             | <u>2017</u>        | <u>2018</u>                            | <u>2017</u>         |
| Net sales   | \$ 325,311                              | \$ 271,646         | \$ 852,027                             | \$ 782,012          |
| Cost of goods sold                                      | 99,011                                  | 125,517            | 315,185                                | 394,783             |
| Gross profit  | <u>226,300</u>                          | <u>146,129</u>     | <u>536,842</u>                         | <u>387,229</u>      |
| <b>OPERATING EXPENSES:</b>                              |   |                    |  |                     |
| Research and development                                | 21,169                                  | 17,928             | 63,079                                 | 194,090             |
| Selling, general and administrative                     | 161,585                                 | 153,952            | 517,858                                | 487,670             |
| Impairment of long-lived assets                         | 1,603                                   | —                  | 39,455                                 | 22,270              |
| Gain on sale of assets                                  | (12,303)                                | —                  | (12,303)                               | —                   |
| Total operating expenses                                | <u>172,054</u>                          | <u>171,880</u>     | <u>608,089</u>                         | <u>704,030</u>      |
| Operating income (loss)                                 | <u>54,246</u>                           | <u>(25,751)</u>    | <u>(71,247)</u>                        | <u>(316,801)</u>    |
| <b>OTHER EXPENSE, NET:</b>                              |   |                    |  |                     |
| Interest expense, net                                   | (30,437)                                | (31,706)           | (91,921)                               | (95,297)            |
| Foreign exchange gain (loss)                            | 35                                      | 275                | (81)                                   | 167                 |
| Gain on divestiture                                     | —                                       | 112                | —                                      | 5,968               |
| Loss on debt extinguishment                             | —                                       | —                  | —                                      | (533)               |
| Other income, net                                       | 453                                     | 280                | 978                                    | 280                 |
| Total other expense, net                                | <u>(29,949)</u>                         | <u>(31,039)</u>    | <u>(91,024)</u>                        | <u>(89,415)</u>     |
| Income (loss) before (benefit) expense for income taxes | 24,297                                  | (56,790)           | (162,271)                              | (406,216)           |
| (Benefit) expense for income taxes                      | (1,733)                                 | 7,181              | 1,863                                  | (42,138)            |
| Net income (loss)                                       | <u>\$ 26,030</u>                        | <u>\$ (63,971)</u> | <u>\$ (164,134)</u>                    | <u>\$ (364,078)</u> |
| Earnings (loss) per ordinary share - basic              | <u>\$ 0.16</u>                          | <u>\$ (0.39)</u>   | <u>\$ (0.99)</u>                       | <u>\$ (2.24)</u>    |
| Weighted average ordinary shares outstanding - basic    | <u>167,047,104</u>                      | <u>163,447,208</u> | <u>166,018,603</u>                     | <u>162,810,551</u>  |
| Earnings (loss) per ordinary share - diluted            | <u>\$ 0.15</u>                          | <u>\$ (0.39)</u>   | <u>\$ (0.99)</u>                       | <u>\$ (2.24)</u>    |
| Weighted average ordinary shares outstanding - diluted  | <u>172,485,757</u>                      | <u>163,447,208</u> | <u>166,018,603</u>                     | <u>162,810,551</u>  |



**Horizon Pharma plc**  
**Condensed Consolidated Balance Sheets (Unaudited)**  
(in thousands, except share data)

|   | As of                 |                      |
|---|-----------------------|----------------------|
|   | September 30,<br>2018 | December 31,<br>2017 |
| <b>ASSETS</b>   |                       |                      |
| <b>CURRENT ASSETS:</b>  |                       |                      |
| Cash and cash equivalents   | \$ 807,047            | \$ 751,368           |
| Restricted cash   | 6,399                 | 6,529                |
| Accounts receivable, net  | 391,117               | 405,214              |
| Inventories, net  | 53,130                | 61,655               |
| Prepaid expenses and other current assets   | 81,492                | 43,402               |
| Total current assets  | <u>1,339,185</u>      | <u>1,268,168</u>     |
| Property and equipment, net   | 16,592                | 20,405               |
| Developed technology, net   | 2,204,633             | 2,443,949            |
| Other intangible assets, net  | 4,835                 | 5,441                |
| Goodwill  | 426,441               | 426,441              |
| Deferred tax assets, net  | 231                   | 3,470                |
| Other assets  | 27,469                | 36,081               |
| Total assets  | <u>\$ 4,019,386</u>   | <u>\$ 4,203,955</u>  |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                       |                      |
| <b>CURRENT LIABILITIES:</b>   |                       |                      |
| Long-term debt—current portion  | \$ —                  | \$ 10,625            |
| Accounts payable  | 64,794                | 34,681               |
| Accrued expenses  | 194,855               | 175,697              |
| Accrued trade discounts and rebates   | 359,660               | 501,753              |
| Accrued royalties—current portion   | 65,501                | 65,328               |
| Deferred revenues—current portion   | 6,759                 | 6,885                |
| Total current liabilities   | <u>691,569</u>        | <u>794,969</u>       |
| <b>LONG-TERM LIABILITIES:</b>   |                       |                      |
| Exchangeable notes, net   | 327,573               | 314,384              |
| Long-term debt, net of current  | 1,563,239             | 1,576,646            |
| Accrued royalties, net of current   | 295,122               | 291,185              |
| Deferred revenues, net of current   | —                     | 9,713                |
| Deferred tax liabilities, net   | 156,848               | 157,945              |
| Other long-term liabilities   | 68,174                | 68,015               |
| Total long-term liabilities   | <u>2,410,956</u>      | <u>2,417,888</u>     |
| <b>COMMITMENTS AND CONTINGENCIES</b>  |                       |                      |
| <b>SHAREHOLDERS' EQUITY:</b>  |                       |                      |
| Ordinary shares, \$0.0001 nominal value; 300,000,000 shares authorized; 167,907,117 and 164,785,083 shares issued at September 30, 2018 and December 31, 2017, respectively, and 167,522,751 and 164,400,717 shares outstanding at September 30, 2018 and December 31, 2017, respectively | 17                    | 16                   |
| Treasury stock, 384,366 ordinary shares at September 30, 2018 and December 31, 2017   | (4,585)               | (4,585)              |
| Additional paid-in capital  | 2,337,565             | 2,248,979            |
| Accumulated other comprehensive loss  | (1,261)               | (983)                |
| Accumulated deficit   | (1,414,875)           | (1,252,329)          |
| Total shareholders' equity  | <u>916,861</u>        | <u>991,098</u>       |
| Total liabilities and shareholders' equity  | <u>\$ 4,019,386</u>   | <u>\$ 4,203,955</u>  |



**Horizon Pharma plc**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**  
**(in thousands)**

|   | <u>Three Months Ended September 30,</u> |                   | <u>Nine Months Ended September 30,</u> |                   |
|---|---|-------------------|--|-------------------|
|   | <u>2018</u>                             | <u>2017</u>       | <u>2018</u>                            | <u>2017</u>       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |   |                   |  |                   |
| Net income (loss)   | \$ 26,030                               | \$ (63,971)       | \$ (164,134)                           | \$ (364,078)      |
| <b>Adjustments to reconcile net income (loss) to net cash provided by operating activities:</b> |   |                   |  |                   |
| Depreciation and amortization expense   | 69,249                                  | 70,142            | 206,696                                | 213,155           |
| Equity-settled share-based compensation   | 28,428                                  | 33,431            | 86,981                                 | 91,391            |
| Royalty accretion   | 14,896                                  | 12,720            | 44,371                                 | 38,415            |
| Royalty liability remeasurement   | —                                       | —                 | (2,151)                                | (2,944)           |
| Impairment of long-lived assets   | 1,603                                   | —                 | 39,455                                 | 22,270            |
| Amortization of debt discount and deferred financing costs                                      | 5,694                                   | 5,234             | 16,879                                 | 15,863            |
| Deferred income taxes   | 3,398                                   | 16,497            | 1,645                                  | (62,989)          |
| Gain on sale of assets  | (12,303)                                | —                 | (12,303)                               | —                 |
| Gain on divestiture   | —                                       | —                 | —                                      | (2,635)           |
| Acquired in-process research & development expense  | —                                       | 160               | —                                      | 148,769           |
| Loss on debt extinguishment   | —                                       | —                 | —                                      | 533               |
| Foreign exchange and other adjustments  | (219)                                   | (2,134)           | 243                                    | (1,521)           |
| Changes in operating assets and liabilities:  |   |                   |  |                   |
| Accounts receivable   | 12,318                                  | (4,345)           | 14,060                                 | (101,612)         |
| Inventories   | (3,647)                                 | 15,746            | 7,902                                  | 83,482            |
| Prepaid expenses and other current assets   | (13,788)                                | (6,869)           | (35,526)                               | (4,435)           |
| Accounts payable  | 33,711                                  | (48,237)          | 30,119                                 | (18,414)          |
| Accrued trade discounts and rebates   | (90,026)                                | 22,511            | (142,164)                              | 139,461           |
| Accrued expenses and accrued royalties  | 7,800                                   | 43,393            | (6,299)                                | (42,842)          |
| Deferred revenues   | 1,130                                   | 3,386             | 1,462                                  | 3,770             |
| Other non-current assets and liabilities  | 586                                     | (29,315)          | (1,401)                                | (14,559)          |
| Net cash provided by operating activities   | <u>84,860</u>                           | <u>68,349</u>     | <u>85,835</u>                          | <u>141,080</u>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |   |                   |  |                   |
| Payment related to license agreement  | —                                       | —                 | (12,000)                               | —                 |
| Proceeds from sale of assets  | 9,424                                   | —                 | 9,424                                  | —                 |
| Proceeds from divestiture, net of cash divested   | —                                       | —                 | —                                      | 69,072            |
| Payments for acquisitions, net of cash acquired   | —                                       | (968)             | —                                      | (168,818)         |
| Purchases of property and equipment   | (120)                                   | (1,400)           | (881)                                  | (4,028)           |
| Net cash provided by (used in) investing activities   | <u>9,304</u>                            | <u>(2,368)</u>    | <u>(3,457)</u>                         | <u>(103,774)</u>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |   |                   |  |                   |
| Repayment of term loans   | —                                       | —                 | (27,723)                               | (774,875)         |
| Net proceeds from term loans  | —                                       | —                 | —                                      | 847,768           |
| Proceeds from the issuance of ordinary shares in connection with warrant exercises              | —                                       | 1,778             | —                                      | 1,789             |
| Proceeds from the issuance of ordinary shares through ESPP programs                             | (23)                                    | —                 | 4,711                                  | 3,856             |
| Proceeds from the issuance of ordinary shares in connection with stock option exercises         | 6,081                                   | 465               | 9,753                                  | 1,762             |
| Payment of employee withholding taxes relating to share-based awards                            | (3,697)                                 | (438)             | (12,882)                               | (5,640)           |
| Repurchase of ordinary shares   | —                                       | —                 | —                                      | (92)              |
| Net cash provided by (used in) financing activities   | <u>2,361</u>                            | <u>1,805</u>      | <u>(26,141)</u>                        | <u>73,668</u>     |
| Effect of foreign exchange rate changes on cash, cash equivalents and restricted cash           | 316                                     | 2,169             | (688)                                  | 4,366             |
| Net increase in cash, cash equivalents and restricted cash                                      | 96,841                                  | 69,955            | 55,549                                 | 115,340           |
| Cash, cash equivalents and restricted cash, beginning of the period <sup>(1)</sup>              | 716,605                                 | 561,535           | 757,897                                | 516,150           |
| Cash, cash equivalents and restricted cash, end of the period <sup>(1)</sup>                    | <u>\$ 813,446</u>                       | <u>\$ 631,490</u> | <u>\$ 813,446</u>                      | <u>\$ 631,490</u> |

(1) Amounts include restricted cash balance in accordance with ASU No. 2016-18. Cash and cash equivalents excluding restricted cash are shown on the balance sheet.



**Horizon Pharma plc**  
**Segment Net Sales and Operating Income – 2017 Historical Information (Unaudited)**  
**(in millions)**

|                                 | <u>Q1 17</u> | <u>Q2 17</u> | <u>Q3 17</u> | <u>Q4 17</u> | <u>FY17</u> |
|---------------------------------|--------------|--------------|--------------|--------------|-------------|
| <b>Segment Net Sales</b>        |              |              |              |              |             |
| Orphan and Rheumatology         | \$155.2      | \$172.1      | \$175.5      | \$178.0      | \$680.8     |
| Primary Care                    | 65.6         | 117.4        | 96.1         | 96.2         | 375.3       |
| <b>Segment Operating Income</b> |              |              |              |              |             |
| Orphan and Rheumatology         | \$ 49.7      | \$ 64.7      | \$ 65.6      | \$ 61.2      | \$241.2     |
| Primary Care                    | 2.6          | 62.4         | 42.2         | 41.9         | 149.1       |



**Horizon Pharma plc**  
**GAAP to Non-GAAP Reconciliations**  
**Net Income and Earnings Per Share (Unaudited)**  
**(in thousands, except share and per share data)**

|   | Three Months Ended September 30, |                    | Nine Months Ended September 30, |                     |
|---|----------------------------------|--------------------|---------------------------------|---------------------|
|   | 2018                             | 2017               | 2018                            | 2017                |
| <b>GAAP net income (loss)</b>   | <b>\$ 26,030</b>                 | <b>\$ (63,971)</b> | <b>\$ (164,134)</b>             | <b>\$ (364,078)</b> |
| Non-GAAP adjustments:   |                                  |                    |                                 |                     |
| Acquisition/divestiture-related costs   | 425                              | 5,561              | 6,185                           | 168,985             |
| Restructuring and realignment costs   | 4,582                            | (290)              | 14,889                          | 4,903               |
| Litigation settlements  | 1,500                            | —                  | 5,750                           | —                   |
| Amortization, accretion and step-up:  |                                  |                    |                                 |                     |
| Intangible amortization expense   | 67,725                           | 68,666             | 202,069                         | 208,118             |
| Accretion of royalty liabilities  | 14,945                           | 12,720             | 44,460                          | 38,415              |
| Amortization of debt discount and deferred financing costs                      | 5,694                            | 5,234              | 16,880                          | 15,863              |
| Inventory step-up expense   | 83                               | 21,170             | 17,212                          | 95,659              |
| Impairment of long-lived assets   | 1,603                            | —                  | 39,455                          | 22,270              |
| Remeasurement of royalties for medicines acquired through business combinations | —                                | —                  | (2,151)                         | (2,944)             |
| Share-based compensation  | 28,428                           | 31,698             | 86,981                          | 87,935              |
| Depreciation  | 1,523                            | 1,476              | 4,627                           | 5,037               |
| Gain on sale of assets  | (12,303)                         | —                  | (12,303)                        | —                   |
| Gain on divestiture   | —                                | (112)              | —                               | (5,968)             |
| Charges relating to discontinuation of Friedreich's ataxia program              | 254                              | (1,116)            | 1,476                           | (4,219)             |
| Drug substance harmonization costs  | 301                              | 5,654              | 1,579                           | 10,698              |
| Upfront and milestone payments related to license agreements                    | (100)                            | —                  | (10)                            | —                   |
| Fees related to term loan refinancings  | 40                               | 16                 | 82                              | 4,114               |
| Loss on debt extinguishment   | —                                | —                  | —                               | 533                 |
| Royalties for medicines acquired through business combinations                  | (13,831)                         | (12,031)           | (39,611)                        | (34,970)            |
| Total of pre-tax non-GAAP adjustments   | 100,869                          | 138,646            | 387,570                         | 614,429             |
| Income tax effect of pre-tax non-GAAP adjustments                               | (14,332)                         | (31,548)           | 10,336                          | (103,923)           |
| Other non-GAAP income tax adjustments   | —                                | —                  | (35,893)                        | —                   |
| Total of non-GAAP adjustments   | 86,537                           | 107,098            | 362,013                         | 510,506             |
| <b>Non-GAAP Net Income</b>  | <b>\$ 112,567</b>                | <b>\$ 43,127</b>   | <b>\$ 197,879</b>               | <b>\$ 146,428</b>   |
| <b>Non-GAAP Earnings Per Share:</b>   |                                  |                    |                                 |                     |
| <b>Weighted average ordinary shares - Basic</b>                                 | <b>167,047,104</b>               | <b>163,447,208</b> | <b>166,018,603</b>              | <b>162,810,551</b>  |
| <b>Non-GAAP Earnings Per Share - Basic:</b>                                     |                                  |                    |                                 |                     |
| GAAP earnings (loss) per share - Basic  | \$ 0.16                          | \$ (0.39)          | \$ (0.99)                       | \$ (2.24)           |
| Non-GAAP adjustments  | 0.51                             | 0.65               | 2.18                            | 3.14                |
| <b>Non-GAAP earnings per share - Basic</b>                                      | <b>\$ 0.67</b>                   | <b>\$ 0.26</b>     | <b>\$ 1.19</b>                  | <b>\$ 0.90</b>      |
| <b>Weighted average ordinary shares - Diluted</b>                               |                                  |                    |                                 |                     |
| Weighted average ordinary shares - Basic  | 167,047,104                      | 163,447,208        | 166,018,603                     | 162,810,551         |
| Ordinary share equivalents  | 5,438,653                        | 2,346,684          | 4,621,407                       | 2,510,909           |
| <b>Weighted average shares - Diluted</b>  | <b>172,485,757</b>               | <b>165,793,892</b> | <b>170,640,010</b>              | <b>165,321,460</b>  |
| <b>Non-GAAP Earnings Per Share - Diluted</b>                                    |                                  |                    |                                 |                     |
| GAAP earnings (loss) per share - Diluted  | \$ 0.15                          | \$ (0.39)          | \$ (0.99)                       | \$ (2.24)           |
| Non-GAAP adjustments  | 0.50                             | 0.65               | 2.18                            | 3.14                |
| Diluted earnings per share effect of ordinary share equivalents                 | —                                | —                  | (0.03)                          | (0.01)              |
| <b>Non-GAAP earnings per share - Diluted</b>                                    | <b>\$ 0.65</b>                   | <b>\$ 0.26</b>     | <b>\$ 1.16</b>                  | <b>\$ 0.89</b>      |





**Horizon Pharma plc**  
**GAAP to Non-GAAP Reconciliations**  
**EBITDA (Unaudited)**  
**(in thousands)**

|  | <u>Three Months Ended September 30,</u> |                    | <u>Nine Months Ended September 30,</u> |                     |
|--|---|--------------------|--|---------------------|
|  | <u>2018</u>                             | <u>2017</u>        | <u>2018</u>                            | <u>2017</u>         |
| <b>GAAP net income (loss)</b>  | <b>\$ 26,030</b>                        | <b>\$ (63,971)</b> | <b>\$ (164,134)</b>                    | <b>\$ (364,078)</b> |
| Depreciation   | 1,523                                   | 1,476              | 4,627                                  | 5,037               |
| Amortization, accretion and step-up:   |   |                    |  |                     |
| Intangible amortization expense  | 67,725                                  | 68,666             | 202,069                                | 208,118             |
| Accretion of royalty liabilities   | 14,945                                  | 12,720             | 44,460                                 | 38,415              |
| Amortization of deferred revenue   | —                                       | (225)              | —                                      | (636)               |
| Inventory step-up expense  | 83                                      | 21,170             | 17,212                                 | 95,659              |
| Interest expense, net (including amortization of debt discount and deferred financing costs) | 30,437                                  | 31,706             | 91,921                                 | 95,297              |
| (Benefit) expense for income taxes   | (1,733)                                 | 7,181              | 1,863                                  | (42,138)            |
| <b>EBITDA</b>  | <b>\$ 139,010</b>                       | <b>\$ 78,723</b>   | <b>\$ 198,018</b>                      | <b>\$ 35,674</b>    |
| Other non-GAAP adjustments:  |   |                    |  |                     |
| Acquisition/divestiture-related costs  | 425                                     | 5,561              | 6,185                                  | 168,985             |
| Restructuring and realignment costs  | 4,582                                   | (290)              | 14,889                                 | 4,903               |
| Litigation settlements   | 1,500                                   | —                  | 5,750                                  | —                   |
| Impairment of long-lived assets  | 1,603                                   | —                  | 39,455                                 | 22,270              |
| Remeasurement of royalties for medicines acquired through business combinations              | —                                       | —                  | (2,151)                                | (2,944)             |
| Share-based compensation   | 28,428                                  | 31,698             | 86,981                                 | 87,935              |
| Charges relating to discontinuation of Friedreich's ataxia program                           | 254                                     | (1,116)            | 1,476                                  | (4,219)             |
| Drug substance harmonization costs   | 301                                     | 5,654              | 1,579                                  | 10,698              |
| Upfront and milestone payments related to license agreements                                 | (100)                                   | —                  | (10)                                   | —                   |
| Fees related to term loan refinancings   | 40                                      | 16                 | 82                                     | 4,114               |
| Loss on debt extinguishment  | —                                       | —                  | —                                      | 533                 |
| Gain on sale of assets   | (12,303)                                | —                  | (12,303)                               | —                   |
| Gain on divestiture  | —                                       | (112)              | —                                      | (5,968)             |
| Royalties for medicines acquired through business combinations                               | (13,831)                                | (12,031)           | (39,611)                               | (34,970)            |
| Total of other non-GAAP adjustments  | 10,899                                  | 29,380             | 102,322                                | 251,337             |
| <b>Adjusted EBITDA</b>   | <b>\$ 149,909</b>                       | <b>\$ 108,103</b>  | <b>\$ 300,340</b>                      | <b>\$ 287,011</b>   |



**Horizon Pharma plc**  
**GAAP to Non-GAAP Reconciliations**  
**Operating Income (Unaudited)**  
**(in thousands)**

|   | <u>Three Months Ended September 30,</u> |                    | <u>Nine Months Ended September 30,</u> |                     |
|---|---|--------------------|--|---------------------|
|   | <u>2018</u>                             | <u>2017</u>        | <u>2018</u>                            | <u>2017</u>         |
| <b>GAAP operating income (loss)</b>   | <b>\$ 54,246</b>                        | <b>\$ (25,751)</b> | <b>\$ (71,247)</b>                     | <b>\$ (316,801)</b> |
| Non-GAAP adjustments:   |   |                    |  |                     |
| Acquisition/divestiture-related costs   | 425                                     | 5,561              | 6,185                                  | 168,985             |
| Restructuring and realignment costs   | 4,582                                   | (290)              | 14,889                                 | 4,903               |
| Litigation settlements  | 1,500                                   | —                  | 5,750                                  | —                   |
| Amortization, accretion and step-up:  |   |                    |  |                     |
| Intangible amortization expense   | 67,725                                  | 68,666             | 202,069                                | 208,118             |
| Accretion of royalty liabilities  | 14,945                                  | 12,720             | 44,460                                 | 38,415              |
| Inventory step-up expense   | 83                                      | 21,170             | 17,212                                 | 95,659              |
| Impairment of long-lived assets   | 1,603                                   | —                  | 39,455                                 | 22,270              |
| Remeasurement of royalties for medicines acquired through business combinations | —                                       | —                  | (2,151)                                | (2,944)             |
| Share-based compensation  | 28,428                                  | 31,698             | 86,981                                 | 87,935              |
| Depreciation  | 1,523                                   | 1,476              | 4,627                                  | 5,037               |
| Charges relating to discontinuation of Friedreich's ataxia program              | 254                                     | (1,116)            | 1,476                                  | (4,219)             |
| Drug substance harmonization costs  | 301                                     | 5,654              | 1,579                                  | 10,698              |
| Gain on sale of assets  | (12,303)                                | —                  | (12,303)                               | —                   |
| Upfront and milestone payments related to license agreements                    | —                                       | —                  | 90                                     | —                   |
| Fees related to term loan refinancings  | 40                                      | 16                 | 82                                     | 4,114               |
| Royalties for medicines acquired through business combinations                  | (13,831)                                | (12,031)           | (39,611)                               | (34,970)            |
| Total of non-GAAP adjustments   | <u>95,275</u>                           | <u>133,524</u>     | <u>370,790</u>                         | <u>604,001</u>      |
| <b>Non-GAAP operating income</b>  | <b>\$ 149,521</b>                       | <b>\$ 107,773</b>  | <b>\$ 299,543</b>                      | <b>\$ 287,200</b>   |
| Orphan and Rheumatology segment operating income                                | 91,537                                  | 65,561             | 205,249                                | 179,947             |
| Primary care segment operating income   | 57,984                                  | 42,212             | 94,294                                 | 107,253             |
| <b>Total segment operating income</b>   | <b>\$ 149,521</b>                       | <b>\$ 107,773</b>  | <b>\$ 299,543</b>                      | <b>\$ 287,200</b>   |
| Amortization of deferred revenue  | —                                       | (225)              | —                                      | (636)               |
| Foreign exchange gain (loss)  | 35                                      | 275                | (81)                                   | 167                 |
| Other income, net   | 353                                     | 280                | 878                                    | 280                 |
| <b>Adjusted EBITDA</b>  | <b>\$ 149,909</b>                       | <b>\$ 108,103</b>  | <b>\$ 300,340</b>                      | <b>\$ 287,011</b>   |



**Horizon Pharma plc**  
**GAAP to Non-GAAP Reconciliations**  
**Gross Profit and Operating Cash Flow (Unaudited)**  
**(in thousands, except percentages)**

|   | <u>Three Months Ended September 30,</u> |                   | <u>Nine Months Ended September 30,</u> |                   |
|---|---|-------------------|--|-------------------|
|   | <u>2018</u>                             | <u>2017</u>       | <u>2018</u>                            | <u>2017</u>       |
| <b>Non-GAAP Gross Profit:</b>   |   |                   |  |                   |
| <b>GAAP gross profit</b>  | <b>\$ 226,300</b>                       | <b>\$ 146,129</b> | <b>\$ 536,842</b>                      | <b>\$ 387,229</b> |
| Non-GAAP gross profit adjustments:  |   |                   |  |                   |
| Acquisition/divestiture-related costs   | —                                       | 96                | 52                                     | 128               |
| Share-based compensation  | 874                                     | 695               | 2,767                                  | 1,696             |
| Remeasurement of royalties for medicines acquired through business combinations | —                                       | —                 | (2,151)                                | (2,944)           |
| Intangible amortization expense   | 67,521                                  | 68,464            | 201,463                                | 207,511           |
| Accretion of royalty liabilities  | 14,945                                  | 12,653            | 44,460                                 | 38,348            |
| Inventory step-up expense   | 83                                      | 21,170            | 17,212                                 | 95,659            |
| Depreciation  | 176                                     | 182               | 529                                    | 548               |
| Charges relating to discontinuation of Friedreich's ataxia program              | 254                                     | 389               | 1,389                                  | (2,714)           |
| Drug substance harmonization costs  | 301                                     | 5,654             | 1,579                                  | 10,698            |
| Royalties for medicines acquired through business combinations                  | (13,831)                                | (12,031)          | (39,611)                               | (34,970)          |
| Total of Non-GAAP adjustments   | <u>70,323</u>                           | <u>97,272</u>     | <u>227,689</u>                         | <u>313,960</u>    |
| <b>Non-GAAP gross profit</b>  | <b>\$ 296,623</b>                       | <b>\$ 243,401</b> | <b>\$ 764,531</b>                      | <b>\$ 701,189</b> |
| <b>GAAP gross profit %</b>  | 69.6%                                   | 53.8%             | 63.0%                                  | 49.5%             |
| <b>Non-GAAP gross profit %</b>  | 91.2%                                   | 89.6%             | 89.7%                                  | 89.7%             |
| <b>GAAP cash provided by operating activities</b>                               |   |                   |  |                   |
| <b>GAAP cash provided by operating activities</b>                               | <b>\$ 84,860</b>                        | <b>\$ 68,349</b>  | <b>\$ 85,835</b>                       | <b>\$ 141,080</b> |
| Cash payments for acquisition/divestiture-related costs                         | 2,195                                   | 11,109            | 7,750                                  | 44,121            |
| Cash payments for restructuring and realignment costs                           | 4,460                                   | 2,493             | 9,137                                  | 4,157             |
| Cash payments for litigation settlements  | 4,250                                   | —                 | 5,750                                  | 32,500            |
| Cash payments for upfront and milestone payments related to license agreement   | (100)                                   | —                 | 175                                    | —                 |
| Cash payments drug substance harmonization costs                                | (16)                                    | 38                | 5,943                                  | 5,044             |
| Cash payments for discontinuation of Friedreich's ataxia program                | (108)                                   | 1,169             | 3,399                                  | 4,170             |
| Cash payment for debt extinguishment  | —                                       | —                 | —                                      | 145               |
| Cash payments relating to term loan refinancings                                | 26                                      | 307               | 57                                     | 8,014             |
| <b>Non-GAAP operating cash flow</b>   | <b>\$ 95,567</b>                        | <b>\$ 83,465</b>  | <b>\$ 118,046</b>                      | <b>\$ 239,231</b> |



**Horizon Pharma plc**  
**Net Debt Reconciliation (Unaudited)**  
**(in thousands)**

|                                    | As of                 |                      |
|------------------------------------|-----------------------|----------------------|
|                                    | September 30,<br>2018 | December 31,<br>2017 |
| Long-term debt-current portion     | \$ —                  | \$ 10,625            |
| Long-term debt, net of current     | 1,563,239             | 1,576,646            |
| Exchangeable notes, net            | 327,573               | 314,384              |
| <b>Total Debt</b>                  | 1,890,812             | 1,901,655            |
| Debt discount                      | 92,473                | 108,054              |
| Deferred financing fees            | 9,741                 | 11,041               |
| <b>Total Principal Amount Debt</b> | 1,993,026             | 2,020,750            |
| Less: cash and cash equivalents    | 807,047               | 751,368              |
| <b>Net Debt</b>                    | <b>\$ 1,185,979</b>   | <b>\$ 1,269,382</b>  |



**Horizon Pharma plc**  
**GAAP to Non-GAAP Tax Rate Reconciliation (Unaudited)**  
(in millions, except percentages and per share amounts)

**Q3 2018**

|                             | Pre-tax Net<br>(Loss) Income | Income Tax<br>(Benefit) Expense | Tax Rate     | Net (Loss)<br>Income | Diluted (Loss)<br>Earnings Per Share |
|-----------------------------|------------------------------|---------------------------------|--------------|----------------------|--------------------------------------|
| <b>As reported - GAAP</b>   | \$ 24.3                      | \$ (1.7)                        | (7.0)%       | \$ 26.0              | \$ 0.15                              |
| <b>Non-GAAP adjustments</b> | 100.9                        | 14.3                            |              | 86.5                 |                                      |
| <b>Non-GAAP</b>             | <u>\$ 125.2</u>              | <u>\$ 12.6</u>                  | <u>10.1%</u> | <u>\$ 112.5</u>      | <u>\$ 0.65</u>                       |

**Q3 2017**

|                             | Pre-tax Net<br>(Loss) Income | Income Tax<br>(Benefit) Expense | Tax Rate     | Net (Loss)<br>Income | Diluted (Loss)<br>Earnings Per Share |
|-----------------------------|------------------------------|---------------------------------|--------------|----------------------|--------------------------------------|
| <b>As reported - GAAP</b>   | \$ (56.8)                    | \$ 7.2                          | (12.6)%      | \$ (64.0)            | \$ (0.39)                            |
| <b>Non-GAAP adjustments</b> | 138.6                        | 31.5                            |              | 107.1                |                                      |
| <b>Non-GAAP</b>             | <u>\$ 81.8</u>               | <u>\$ 38.7</u>                  | <u>47.3%</u> | <u>\$ 43.1</u>       | <u>\$ 0.26</u>                       |

**YTD 2018**

|                             | Pre-tax Net<br>(Loss) Income | Income Tax<br>(Benefit) Expense | Tax Rate     | Net (Loss)<br>Income | Diluted (Loss)<br>Earnings Per Share |
|-----------------------------|------------------------------|---------------------------------|--------------|----------------------|--------------------------------------|
| <b>As reported - GAAP</b>   | \$ (162.3)                   | \$ 1.9                          | (1.1)%       | \$ (164.1)           | \$ (0.99)                            |
| <b>Non-GAAP adjustments</b> | 387.6                        | 25.6                            |              | 362.0                |                                      |
| <b>Non-GAAP</b>             | <u>\$ 225.3</u>              | <u>\$ 27.5</u>                  | <u>12.2%</u> | <u>\$ 197.9</u>      | <u>\$ 1.16</u>                       |

**YTD 2017**

|                             | Pre-tax Net<br>(Loss) Income | Income Tax<br>(Benefit) Expense | Tax Rate     | Net (Loss)<br>Income | Diluted (Loss)<br>Earnings Per Share |
|-----------------------------|------------------------------|---------------------------------|--------------|----------------------|--------------------------------------|
| <b>As reported - GAAP</b>   | \$ (406.2)                   | \$ (42.1)                       | 10.4%        | \$ (364.1)           | \$ (2.24)                            |
| <b>Non-GAAP adjustments</b> | 614.4                        | 103.9                           |              | 510.5                |                                      |
| <b>Non-GAAP</b>             | <u>\$ 208.2</u>              | <u>\$ 61.8</u>                  | <u>29.7%</u> | <u>\$ 146.4</u>      | <u>\$ 0.89</u>                       |



**Horizon Pharma plc**  
**Certain Income Statement Line Items - Non-GAAP Adjusted**  
**For the Three Months Ended September 30, 2018**  
**(Unaudited)**

|  | COGS               | Research & Development | Selling, General & Administrative | Impairment of Long-Lived Assets | Gain on Sale of Assets | Interest Expense   | Other Income, net | Income Tax Benefit (Expense) |
|--|--------------------|------------------------|-----------------------------------|---------------------------------|------------------------|--------------------|-------------------|------------------------------|
| <b>GAAP as reported</b>  | \$ (99,011)        | \$ (21,169)            | \$ (161,585)                      | \$ (1,603)                      | \$ 12,303              | \$ (30,437)        | \$ 453            | \$ 1,733                     |
| <b>Non-GAAP Adjustments (in thousands):</b>                            |                    |                        |                                   |                                 |                        |                    |                   |                              |
| Acquisition/divestiture-related costs(1)                               | —                  | —                      | 425                               | —                               | —                      | —                  | —                 | —                            |
| Restructuring and realignment costs(2)                                 | —                  | —                      | 4,582                             | —                               | —                      | —                  | —                 | —                            |
| Litigation settlements(3)  | —                  | —                      | 1,500                             | —                               | —                      | —                  | —                 | —                            |
| Amortization, accretion and step-up:                                   |                    |                        |                                   |                                 |                        |                    |                   |                              |
| Intangible amortization expense(4)                                     | 67,521             | —                      | 204                               | —                               | —                      | —                  | —                 | —                            |
| Accretion of royalty liabilities(5)                                    | 14,945             | —                      | —                                 | —                               | —                      | —                  | —                 | —                            |
| Amortization of debt discount and deferred financing costs(6)          | —                  | —                      | —                                 | —                               | —                      | 5,694              | —                 | —                            |
| Inventory step-up expense(7)   | 83                 | —                      | —                                 | —                               | —                      | —                  | —                 | —                            |
| Impairment of long-lived assets(8)                                     | —                  | —                      | —                                 | 1,603                           | —                      | —                  | —                 | —                            |
| Share-based compensation(10)   | 874                | 2,049                  | 25,505                            | —                               | —                      | —                  | —                 | —                            |
| Depreciation(11)   | 176                | —                      | 1,347                             | —                               | —                      | —                  | —                 | —                            |
| Gain on sale of assets(12)   | —                  | —                      | —                                 | —                               | (12,303)               | —                  | —                 | —                            |
| Charges relating to discontinuation of Friedreich's ataxia program(14) | 254                | —                      | —                                 | —                               | —                      | —                  | —                 | —                            |
| Drug substance harmonization costs(15)                                 | 301                | —                      | —                                 | —                               | —                      | —                  | —                 | —                            |
| Upfront and milestone payments related to license agreements(16)       | —                  | —                      | —                                 | —                               | —                      | —                  | (100)             | —                            |
| Fees related to term loan refinancings(17)                             | —                  | —                      | 40                                | —                               | —                      | —                  | —                 | —                            |
| Royalties for medicines acquired through business combinations(19)     | (13,831)           | —                      | —                                 | —                               | —                      | —                  | —                 | —                            |
| Income tax effect on pre-tax non-GAAP adjustments(20)                  | —                  | —                      | —                                 | —                               | —                      | —                  | —                 | (14,332)                     |
| <b>Total of non-GAAP adjustments</b>                                   | <b>70,323</b>      | <b>2,049</b>           | <b>33,603</b>                     | <b>1,603</b>                    | <b>(12,303)</b>        | <b>5,694</b>       | <b>(100)</b>      | <b>(14,332)</b>              |
| <b>Non-GAAP</b>  | <b>\$ (28,688)</b> | <b>\$ (19,120)</b>     | <b>\$ (127,982)</b>               | <b>\$ —</b>                     | <b>\$ —</b>            | <b>\$ (24,743)</b> | <b>\$ 353</b>     | <b>\$ (12,599)</b>           |

**Horizon Pharma plc**  
**Certain Income Statement Line Items - Non-GAAP Adjusted**  
**For the Three Months Ended September 30, 2017**  
**(Unaudited)**

|   | COGS         | Research & Development | Selling, General & Administrative | Interest Expense | Gain on Divestiture | Income Tax Benefit (Expense) |
|---|--------------|------------------------|-----------------------------------|------------------|---------------------|------------------------------|
| <b>GAAP as reported</b>                                       | \$ (125,517) | \$ (17,928)            | \$ (153,952)                      | \$ (31,706)      | \$ 112              | \$ (7,181)                   |
| <b>Non-GAAP Adjustments (in thousands):</b>                   |              |                        |                                   |                  |                     |                              |
| Acquisition/divestiture-related costs(1)                      | 96           | 168                    | 5,297                             | —                | —                   | —                            |
| Restructuring and realignment costs(2)                        | —            | —                      | (290)                             | —                | —                   | —                            |
| Amortization, accretion and step-up:                          |              |                        |                                   |                  |                     |                              |
| Intangible amortization expense(4)                            | 68,464       | —                      | 202                               | —                | —                   | —                            |
| Accretion of royalty liabilities(5)                           | 12,653       | —                      | 67                                | —                | —                   | —                            |
| Amortization of debt discount and deferred financing costs(6) | —            | —                      | —                                 | 5,234            | —                   | —                            |

|   |                    |                    |                     |                    |              |                    |
|---|--------------------|--------------------|---------------------|--------------------|--------------|--------------------|
| Inventory step-up expense <sup>(7)</sup>  | 21,170             | —                  | —                   | —                  | —            | —                  |
| Share-based compensation <sup>(10)</sup>  | 695                | 2,251              | 28,752              | —                  | —            | —                  |
| Depreciation <sup>(11)</sup>  | 182                | —                  | 1,294               | —                  | —            | —                  |
| Gain on divestiture <sup>(13)</sup>   | —                  | —                  | —                   | —                  | (112)        | —                  |
| Charges relating to discontinuation of Friedrich's ataxia program <sup>(14)</sup> | 389                | (1,505)            | —                   | —                  | —            | —                  |
| Drug substance harmonization costs <sup>(15)</sup>                                | 5,654              | —                  | —                   | —                  | —            | —                  |
| Fees related to term loan refinancings <sup>(17)</sup>                            | —                  | —                  | 16                  | —                  | —            | —                  |
| Royalties for medicines acquired through business combinations <sup>(19)</sup>    | (12,031)           | —                  | —                   | —                  | —            | —                  |
| Income tax effect on pre-tax non-GAAP adjustments <sup>(20)</sup>                 | —                  | —                  | —                   | —                  | —            | (31,548)           |
| Total of non-GAAP adjustments   | <u>97,272</u>      | <u>914</u>         | <u>35,338</u>       | <u>5,234</u>       | <u>(112)</u> | <u>(31,548)</u>    |
| <b>Non-GAAP</b>   | <u>\$ (28,245)</u> | <u>\$ (17,014)</u> | <u>\$ (118,614)</u> | <u>\$ (26,472)</u> | <u>\$ —</u>  | <u>\$ (38,729)</u> |



**Horizon Pharma plc**  
**Certain Income Statement Line Items - Non-GAAP Adjusted**  
**For the Nine Months Ended Sept. 30, 2018**  
**(in thousands)**

|  | COGS               | Research & Development | Selling, General & Administrative | Impairment of Long-Lived Assets | Gain on Sale of Assets | Interest Expense   | Other Income  | Income Tax Benefit (Expense) |
|--|--------------------|------------------------|-----------------------------------|---------------------------------|------------------------|--------------------|---------------|------------------------------|
| <b>GAAP as reported</b>  | \$ (315,185)       | \$ (63,079)            | \$ (517,858)                      | \$ (39,455)                     | \$ 12,303              | \$ (91,921)        | \$ 978        | \$ (1,863)                   |
| <b>Non-GAAP Adjustments (in thousands):</b>  |                    |                        |                                   |                                 |                        |                    |               |                              |
| Acquisition/divestiture-related costs <sup>(1)</sup>   | 52                 | (67)                   | 6,200                             | —                               | —                      | —                  | —             | —                            |
| Restructuring and realignment costs <sup>(2)</sup>   | —                  | 1,733                  | 13,156                            | —                               | —                      | —                  | —             | —                            |
| Litigation settlements <sup>(3)</sup>  | —                  | —                      | 5,750                             | —                               | —                      | —                  | —             | —                            |
| Amortization, accretion and step-up:   |                    |                        |                                   |                                 |                        |                    |               |                              |
| Intangible amortization expense <sup>(4)</sup>   | 201,463            | —                      | 606                               | —                               | —                      | —                  | —             | —                            |
| Accretion of royalty liabilities <sup>(5)</sup>  | 44,460             | —                      | —                                 | —                               | —                      | —                  | —             | —                            |
| Amortization of debt discount and deferred financing costs <sup>(6)</sup>                      | —                  | —                      | —                                 | —                               | —                      | 16,880             | —             | —                            |
| Inventory step-up expense <sup>(7)</sup>   | 17,212             | —                      | —                                 | —                               | —                      | —                  | —             | —                            |
| Impairment of long-lived assets <sup>(8)</sup>   | —                  | —                      | —                                 | 39,455                          | —                      | —                  | —             | —                            |
| Remeasurement of royalties for medicines acquired through business combinations <sup>(9)</sup> | (2,151)            | —                      | —                                 | —                               | —                      | —                  | —             | —                            |
| Share-based compensation <sup>(10)</sup>   | 2,767              | 6,697                  | 77,517                            | —                               | —                      | —                  | —             | —                            |
| Depreciation <sup>(11)</sup>   | 529                | —                      | 4,098                             | —                               | —                      | —                  | —             | —                            |
| Gain on sale of assets <sup>(12)</sup>   | —                  | —                      | —                                 | —                               | (12,303)               | —                  | —             | —                            |
| Charges relating to discontinuation of Friedrich's ataxia program <sup>(14)</sup>              | 1,389              | 87                     | —                                 | —                               | —                      | —                  | —             | —                            |
| Drug substance harmonization costs <sup>(15)</sup>   | 1,579              | —                      | —                                 | —                               | —                      | —                  | —             | —                            |
| Upfront and milestone payments related to license agreements <sup>(16)</sup>                   | —                  | 90                     | —                                 | —                               | —                      | —                  | (100)         | —                            |
| Fees related to term loan refinancings <sup>(17)</sup>   | —                  | —                      | 82                                | —                               | —                      | —                  | —             | —                            |
| Royalties for medicines acquired through business combinations <sup>(19)</sup>                 | (39,611)           | —                      | —                                 | —                               | —                      | —                  | —             | —                            |
| Income tax effect on pre-tax non-GAAP adjustments <sup>(20)</sup>                              | —                  | —                      | —                                 | —                               | —                      | —                  | —             | 10,336                       |
| Other non-GAAP income tax adjustments <sup>(21)</sup>  | —                  | —                      | —                                 | —                               | —                      | —                  | —             | (35,893)                     |
| <b>Total of non-GAAP adjustments</b>   | <b>227,689</b>     | <b>8,540</b>           | <b>107,409</b>                    | <b>39,455</b>                   | <b>(12,303)</b>        | <b>16,880</b>      | <b>(100)</b>  | <b>(25,557)</b>              |
| <b>Non-GAAP</b>  | <b>\$ (87,496)</b> | <b>\$ (54,539)</b>     | <b>\$ (410,449)</b>               | <b>\$ —</b>                     | <b>\$ —</b>            | <b>\$ (75,041)</b> | <b>\$ 878</b> | <b>\$ (27,420)</b>           |

**Horizon Pharma plc**  
**Certain Income Statement Line Items - Non-GAAP Adjusted**  
**For the Nine Months Ended September 30, 2017**  
**(Unaudited)**

|                         | COGS         | Research & Development | Selling, General & Administrative | Impairment of Long-Lived Assets | Interest Expense | Gain on Divestiture | Loss on Debt Extinguishment | Income Tax Benefit (Expense) |
|-------------------------|--------------|------------------------|-----------------------------------|---------------------------------|------------------|---------------------|-----------------------------|------------------------------|
| <b>GAAP as reported</b> | \$ (394,783) | \$ (194,090)           | \$ (487,670)                      | \$ (22,270)                     | \$ (95,297)      | \$ 5,968            | \$ (533)                    | \$ 42,138                    |



**Non-GAAP Adjustments (in thousands):**

|  |                    |                    |                     |               |                    |                |             |                    |
|--|--------------------|--------------------|---------------------|---------------|--------------------|----------------|-------------|--------------------|
| Acquisition/divestiture-related costs(1)   | 128                | 148,425            | 20,432              | —             | —                  | —              | —           | —                  |
| Restructuring and realignment costs(2)   | —                  | —                  | 4,903               | —             | —                  | —              | —           | —                  |
| Amortization, accretion and step-up:   |                    |                    |                     |               |                    |                |             |                    |
| Intangible amortization expense(4)   | 207,511            | —                  | 607                 | —             | —                  | —              | —           | —                  |
| Accretion of royalty liabilities(5)  | 38,348             | —                  | 67                  | —             | —                  | —              | —           | —                  |
| Amortization of debt discount and deferred financing costs(6)                      | —                  | —                  | —                   | —             | 15,863             | —              | —           | —                  |
| Inventory step-up expense(7)   | 95,659             | —                  | —                   | —             | —                  | —              | —           | —                  |
| Impairment of long lived assets(8)   | —                  | —                  | —                   | 22,270        | —                  | —              | —           | —                  |
| Remeasurement of royalties for medicines acquired through business combinations(9) | (2,944)            | —                  | —                   | —             | —                  | —              | —           | —                  |
| Share-based compensation(10)   | 1,696              | 6,613              | 79,626              | —             | —                  | —              | —           | —                  |
| Depreciation(11)   | 548                | —                  | 4,489               | —             | —                  | —              | —           | —                  |
| Gain on divestiture(13)  | —                  | —                  | —                   | —             | —                  | (5,968)        | —           | —                  |
| Charges relating to discontinuation of Friedreich's ataxia program(14)             | (2,714)            | (1,505)            | —                   | —             | —                  | —              | —           | —                  |
| Drug substance harmonization costs(15)   | 10,698             | —                  | —                   | —             | —                  | —              | —           | —                  |
| Fees related to term loan refinancings(17)   | —                  | —                  | 4,114               | —             | —                  | —              | —           | —                  |
| Loss on debt extinguishment(18)  | —                  | —                  | —                   | —             | —                  | —              | 533         | —                  |
| Royalties for medicines acquired through business combinations(19)                 | (34,970)           | —                  | —                   | —             | —                  | —              | —           | —                  |
| Income tax effect on pre-tax non-GAAP adjustments(20)                              | —                  | —                  | —                   | —             | —                  | —              | —           | (103,923)          |
| <b>Total of non-GAAP adjustments</b>   | <b>313,960</b>     | <b>153,533</b>     | <b>114,238</b>      | <b>22,270</b> | <b>15,863</b>      | <b>(5,968)</b> | <b>533</b>  | <b>(103,923)</b>   |
| <b>Non-GAAP</b>  | <b>\$ (80,823)</b> | <b>\$ (40,557)</b> | <b>\$ (373,432)</b> | <b>\$ —</b>   | <b>\$ (79,434)</b> | <b>\$ —</b>    | <b>\$ —</b> | <b>\$ (61,785)</b> |



## NOTES FOR CERTAIN INCOME STATEMENT LINE ITEMS - NON-GAAP

- (1) Represents expenses, including legal and consulting fees, incurred in connection with the Company's acquisitions and divestitures.
- (2) Represents expenses, including severance costs and consulting fees, related to the restructuring and realignment activities.
- (3) The Company recorded \$1.5 million of expense during the three months ended Sept. 30, 2018, and \$5.8 million of expense during the nine months ended Sept. 30, 2018, for litigation settlements related to PENNSAID 2% and RAVICTI.
- (4) Intangible amortization expenses are associated with the Company's intellectual property rights, developed technology and customer relationships related to ACTIMMUNE, BUPHENYL, KRYSTEXXA, LODOTRA, MIGERGOT, PENNSAID 2%, PROCYSBI, RAVICTI, RAYOS and VIMOVO.
- (5) Represents accretion expense associated with ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, PROCYSBI, QUINSAIR, RAVICTI and VIMOVO contingent royalty liabilities.
- (6) Represents amortization of debt discount and deferred financing costs associated with the Company's debt.
- (7) During the nine months ended Sept. 30, 2018, the Company recognized in cost of goods sold \$17.2 million for inventory step-up expense primarily related to KRYSTEXXA inventory sold.  
During the nine months ended Sept. 30, 2017, the Company recognized in cost of goods sold \$54.9 million for inventory step-up expense related to KRYSTEXXA and MIGERGOT inventory sold and \$40.8 million for inventory step-up expense related to PROCYSBI and QUINSAIR inventory sold.
- (8) Impairments of long-lived assets during the nine months ended Sept. 30, 2018, primarily relates to the write-off of the book value of developed technology related to PROCYSBI in Canada and Latin America due to lower than anticipated future net sales.  
Impairment of long-lived assets during the nine months ended Sept. 30, 2017 of \$22.3 million relates to an impairment recorded following payment to Boehringer Ingelheim International for the acquisition of certain rights to interferon gamma-1b. This was presented in the "charges relating to the discontinuation of the Friedreich's ataxia program" line item in the reconciliation of GAAP to non-GAAP measures during the year ended December 31, 2017.
- (9) At the time of the Company's acquisition of the rights to ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, PROCYSBI, RAVICTI and VIMOVO, the Company estimated the fair value of contingent royalties payable to third parties using an income approach under the discounted cash flow method, which included revenue projections and other assumptions the Company made to determine the fair value. If the Company significantly outperforms or underperforms against its original revenue projections or it becomes necessary to make changes to assumptions as a result of a triggering event, the Company is required to reassess the fair value of the contingent royalties payable. Any subsequent adjustment to fair value is recorded in the period such adjustment is made as either an increase or decrease to royalties payable, with a corresponding increase or decrease in cost of goods sold, in accordance with established accounting policies. The Company recorded net decreases of \$2.2 million and \$2.9 million to cost of goods sold to adjust the amount of the contingent royalty liabilities relating to PROCYSBI during the first quarter of 2018 and to KRYSTEXXA and VIMOVO during the first quarter of 2017, respectively.
- (10) Represents share-based compensation expense associated with the Company's stock option, restricted stock unit and performance stock unit grants to its employees and non-employees, its previous cash-settled long-term incentive plan and its employee stock purchase plan.
- (11) Represents depreciation expense related to the Company's property, equipment, software and leasehold improvements.



- (12) During the three months ended Sept. 30, 2018, the Company sold its rights to interferon gamma-1b in all territories outside the United States, Canada and Japan to Clinigen Group plc for cash proceeds of \$9.5 million, with a potential additional contingent consideration payment. In connection with this sale, the Company recorded a gain of \$12.3 million during the three and nine months ended Sept. 30, 2018.
- (13) On June 23, 2017, the Company completed the divestiture of a European subsidiary that owns the marketing rights to PROCYSBI and QUINSAIR in Europe, the Middle East and Africa to Chiesi Farmaceutici S.p.A. In connection with this divestiture, the Company recorded a gain of \$6.0 million during the nine months ended Sept. 30, 2017.
- (14) During the nine months ended Sept. 30, 2018, the Company recorded charges related to the discontinuation of the Friedreich's ataxia program of \$1.5 million. During the nine months ended Sept. 30, 2017, the Company recorded a \$4.2 million reduction to previously incurred charges relating to the discontinuation of the Friedreich's ataxia program.
- (15) During the year ended December 31, 2016, the Company committed to spend \$14.9 million related to the harmonization of the manufacturing processes for ACTIMMUNE and IMUKIN drug substance. During the three and nine months ended Sept. 30, 2018, the Company incurred costs of \$0.3 million and \$1.6 million, respectively, related to these activities that qualify for exclusion from the Company's non-GAAP financial measures under its non-GAAP cost policy.
- (16) Represents upfront and milestone payments related to license agreements.
- (17) Represents arrangement and other fees relating to the refinancing of the Company's term loans.
- (18) During the nine months ended Sept. 30, 2017, the Company recorded a loss on debt extinguishment of \$0.5 million which comprised a write-off of \$0.4 million in debt discount and deferred financing costs and an early redemption payment of \$0.1 million.
- (19) Royalties of \$13.8 million and \$39.6 million were incurred during the three and nine months ended Sept. 30, 2018, respectively, based on the periods' net sales for ACTIMMUNE, BUPHENYL, KRYSTEXXA, MIGERGOT, PROCYSBI, QUINSAIR, RAVICTI and VIMOVO.
- (20) Income tax adjustments on pre-tax non-GAAP adjustments represent the estimated income tax impact of each pre-tax non-GAAP adjustment based on the statutory income tax rate of the applicable jurisdictions for each non-GAAP adjustment.
- (21) Other non-GAAP income tax adjustments during the nine months ended Sept. 30, 2018 reflect a measurement period adjustment relating to Notice 2018-28 that was issued by the U.S. Treasury Department and the U.S. Internal Revenue Service in April 2018 ("the notice"). In accordance with the measurement period provisions under SAB 118 and the guidance in the notice the Company reinstated the deferred tax asset related to its U.S. interest expense carry forwards under Section 163(j) based on the new U.S. federal tax rate of 21 percent. The impact of the deferred tax asset reinstatement in accordance with SAB 118 was a \$35.9 million increase to the Company's benefit for income taxes and a corresponding decrease to the U.S. group net deferred tax liability position.